Final Placements

Students’ Profile
PGDM-ABPM 2018-20
Students’ Profile : PGDM-ABPM 2018-20
Career Planning Process

The Institute is pleased to announce the Career Planning schedule for the 18th batch of PGDM-ABPM program. IIPM alumni are placed in wide range of organizations viz., Agri-Allied Inputs, Banking, Supply Chain Management, Plantations, Retail, Food & Beverages, Commodity, Service Sector, Consultancy, International Business, etc. Students are trained to develop a sector specific focus in context of the larger economy.

The Career Development Service Unit facilitates interaction between prospective employers and the graduating students, thereby creating a forum for mutually beneficial choices.

We are happy to invite you to join us in the Career Planning Process. You may visit our campus on a date of your convenience during the scheduled time. You may also hold a pre-placement talk (PPT) with the students to provide them relevant information pertaining to the nature of job, remuneration package, learning and growth opportunities, work environment and places of posting. Please indicate your preferred dates for campus interviews by email (or) fax in advance.

The summary of Students’ Profile is provided to help you shortlist candidates. We can also arrange to send hard copies of the resumes, if required.

<table>
<thead>
<tr>
<th>The Schedule</th>
</tr>
</thead>
<tbody>
<tr>
<td>Selection Process : September, 2019 – March, 2020</td>
</tr>
<tr>
<td>Availability of students to join job : April, 2020 onwards</td>
</tr>
</tbody>
</table>

Demographic Profile of PGDM-ABPM 2018-20 Batch

- North: 67%
- East: 8%
- West: 4%
- South: 21%

Internships PGDM-ABPM 2018-20 Batch

- Agri-Inputs: 57%
- Banking: 11%
- Consultancy: 11%
- Plantations: 13%
- Retail: 3%
- SCM: 5%
Abdul Khalid 24 Years
Qualification: BSc (Agriculture)
University: University of Agricultural Sciences, GKVK, Bengaluru
State: Karnataka
Languages Known: English, Kannada, Hindi, Urdu
Internship Company: AgroStar India (Ulink)
Project Title: To Identify the Potential Area for Agri Inputs on Credit through Formal Channels
Areas of Interest: Agri-Inputs, SCM, Retail

Afsal K 24 Years
Qualification: BSc (Agriculture)
University: University of Agriculture, Dharwad
State: Karnataka
Languages Known: English, Malayalam, Kannada, Tamil
Internship Company: Hifield Ag.chem Pvt. Ltd.
Project Title: A Study on Sales And Marketing of Hifield Products in Kerala State
Areas of Interest: Data Analytics, Commodity, SCM

Akash 23 Years
Qualification: BSc (Agriculture)
University: University of Agricultural Sciences, Raichur
State: Karnataka
Languages Known: Hindi, Kannada, English
Internship Company: Grafax Group
Project Title: Market Research
Areas of Interest: Plantations, Agri-Inputs, Retail

Akshay M K 25 Years
Qualification: B.Com
University: Government First Grade College, Anavati
State: Karnataka
Languages Known: English, Hindi, Kannada, Telugu
Internship Company: Hifield Ag.chem Pvt. Ltd.
Project Title: Sales and Marketing B2B, B2C in Karnataka
Areas of Interest: SCM, Agri-Inputs, Retail
Work experience: 3 years as an Entrepreneur in Agri-Retail Sector

Anup Rajendra Shete 23 Years
Qualification: BSc (Agriculture)
University: Dr. V.V.P.F. COA, V. Ahmednagar
State: Maharashtra
Languages Known: Marathi, English, Hindi
Internship Company: VTP & Rairah Pvt. Ltd
Project Title: Consumer Behaviour towards Fruits and Vegetables in Retail Shop (B2B)
Areas of Interest: Commodity, SCM, Agri-Inputs

Bandgar Deepak Daji 24 Years
Qualification: BSc (Agriculture)
University: Dr. Balasaheb Sawant Kokan Krishi Vidyapeeth, Dapoli
State: Maharashtra
Languages Known: Marathi, Hindi, English
Internship Company: AgroStar India (Ulink)
Project Title: To Identify Potential Area for Agri-Inputs through Formal Channels
Areas of Interest: Agri-Inputs, SCM, Retail

CH Keerthi 23 Years
Qualification: BSc (Agriculture)
University: University of Agrisciences, Raichur
State: Karnataka
Languages Known: Kannada, Telugu, Hindi, English
Internship Company: Agriculture Skill Council of India
Project Title: Innovative Ideas for Training and Skill Development in Agriculture Sector-Kerala and Karnataka
Areas of Interest: Retail, Agri-Inputs, Commodity

CH Shiva Chandra 24 Years
Qualification: BSc (Agriculture)
University: College of Agriculture, Kolhapur
State: Telangana
Languages Known: Telugu, Hindi, English
Internship Company: Coromandel International Limited
Project Title: Purchase Behavior of Farmers about Water Soluble Fertilizers in Terms of Generic and New Grades in Solapur and Sangli Markets. Channel Analysis to Increase Market Share by Reach, Width and Depth Process
Areas of Interest: Agri-Inputs, Retail, Commodity

Chandana K 23 Years
Qualification: BSc (Agricultural Marketing Co-operation and Business Management)
University: University of Agricultural Sciences, GKVK, Bengaluru
State: Karnataka
Languages Known: Kannada, English, Hindi, Telugu
Internship Company: Natural Remedies Pvt. Ltd.
Project Title: To Understand the Prevention of Metabolic Disorders in Cattle after Parturition
Areas of Interest: Retail, SCM, Market Research

Chetana C Charantimath 23 Years
Qualification: BSc (Agriculture)
University: University of Agricultural Sciences, Dharwad
State: Karnataka
Languages Known: English, Kannada, Hindi, Telugu
Internship Company: Agriculture Skill Council of India
Project Title: Identification of Future Thematic Areas of Research for ASCI and Maximising its Outreach through Web Presence
Areas of Interest: Retail, Commodity, SCM
Chirumamilla Venkatesh 26 Years
Qualification: BSc (Agriculture)
University: College of Agriculture, Bapatla
State: Andhra Pradesh
Languages Known: English, Telugu, Hindi
Internship Company: Kalash Seeds Pvt. Ltd.
Project Title: Research for Market Potential and Competitive Analysis of Kalash Seeds Pvt. Ltd. in the States of Andhra Pradesh and Telangana
Areas of Interest: Agri-Inputs, Retail, Commodity

Dherma Sri Sai Kumar Reddy 23 Years
Qualification: BSc (Agriculture)
University: College of Agriculture, Kolhapur
State: Telangana
Languages Known: Telugu, Hindi, English, Marathi
Internship Company: Bayer Crop Science
Project Title: To Evaluate the Campaign Effectiveness of Arize through Participative Implementation
Areas of Interest: Agri-Inputs, Retail, SCM

Dibba Tarun Raja 23 Years
Qualification: BSc (Agriculture)
University: Lovely Professional University
State: Andhra Pradesh
Languages Known: Hindi, English, Telugu, Punjabi
Internship Company: Big Basket
Project Title: Identification of Markets and Sourcing Channels in Spices and Dry Fruits
Areas of Interest: Retail, Agri-Inputs, Commodity

Gadhave Amol Bharat 22 Years
Qualification: BSc (Agriculture)
University: MPVK, Rahuri
State: Maharashtra
Languages Known: Marathi, Hindi, English
Internship Company: Hifield Ag.chem Pvt. Ltd.
Project Title: A Study of Sales and Marketing Hifield-AG Product and Services in Maharashtra (B2B & B2C)
Areas of Interest: Agri-Inputs, SCM, Retail

Holkar Prasanna Sharad 22 Years
Qualification: BSc (Agriculture)
University: MPVK, Rahuri
State: Maharashtra
Languages Known: Marathi, Hindi, English
Internship Company: Hifield Ag.chem Pvt. Ltd.
Project Title: To Evaluate Campaign Effectiveness of Arize Pre-Sale Campaign by Participative Implementation
Areas of Interest: SCM, Agri-Inputs, Commodity

Ichapuram Ram Rohit 22 Years
Qualification: BSc (Agriculture)
University: M.S. Swaminathan School of Agriculture
State: Andhra Pradesh
Languages Known: Telugu, Hindi, English
Internship Company: Bharat Insecticides Limited
Project Title: Market Analysis of Granular Pgrs in Andhra Pradesh
Areas of Interest: SCM, Commodity, Agri-Inputs
Work experience: 10 months as an Intern in Krishi Vigyan Kendra (KVK), Vizag

Jahnavi Ravella 24 Years
Qualification: BSc (Hons.) Agri & Rural Dev.
University: Loyola Academy Degree & PG College
State: Telangana
Languages Known: Telugu, English, Hindi
Internship Company: Samunnati Agri-Value Chain
Project Title: Opportunities and Risks for Samunnati in Feed Industries of Shrimp and Poultry
Areas of Interest: Banking, Retail, SCM

Jathar Sanket Rajendra 24 Years
Qualification: BSc (Agri. Biotechnology)
University: Vidyapratishtthan COA, Baramati (MPKV, Rahuri)
State: Maharashtra
Languages Known: Marathi, Hindi, English
Internship Company: Sinochem India Pvt. Ltd.
Project Title: Implementation and Evaluation of Brand Promotional Activities for Lasso, Lasso Gold & Popular
Areas of Interest: Agri-Inputs, SCM, Retail

Kanuku Jeevan Reddy 23 Years
Qualification: BSc (Agriculture) Hons.
University: Lovely Professional University
State: Andhra Pradesh
Languages Known: English, Telugu, Hindi, Punjabi
Internship Company: Netafim Irrigation India Pvt. Ltd.
Project Title: A Study on Socio Economic, Crop Yield and Marketing Practices followed by the Farmers under CLDI in Ananthapur, Andhra Pradesh
Areas of Interest: Agri-Inputs, Retail, Ecommerce

Karche Hrishikesh Bharat 23 Years
Qualification: BSc (Agriculture)
University: MPVK, Rahuri
State: Maharashtra
Languages Known: English, Marathi, Hindi
Internship Company: Sinochem India Pvt. Ltd.
Project Title: Implementation and Evaluation of Brand Promotional Activities for Lasso, Lasso Gold & Popular
Areas of Interest: SCM, Agri-Inputs, Commodity
<table>
<thead>
<tr>
<th>Name</th>
<th>Age</th>
<th>Qualification</th>
<th>University</th>
<th>State</th>
<th>Languages Known</th>
<th>Internship Company</th>
<th>Project Title</th>
<th>Areas of Interest</th>
</tr>
</thead>
<tbody>
<tr>
<td>M Karthikeyan</td>
<td>23</td>
<td>BSc (Agriculture)</td>
<td>PAJANCOA Karaikkal</td>
<td>Tamil Nadu</td>
<td>Tamil, English</td>
<td>Cropin Technology Solutions</td>
<td>Design of Survey Methodology &amp; Implementation for Training Data Collection for AI in Agriculture</td>
<td>Agri-Inputs, Commodity, Retail</td>
</tr>
<tr>
<td>Mestry Bharath</td>
<td>25</td>
<td>BSc (Agriculture)</td>
<td>Loyola Academy Degree &amp; PG College (Osmania University)</td>
<td>Telangana</td>
<td>English, Hindi, Telugu</td>
<td>Natural Remedies Pvt.Ltd</td>
<td>Understanding the Prevention of Metabolic Disorder in Cattle after Parturition</td>
<td>Retail, Agri-Inputs, Commodity</td>
</tr>
<tr>
<td>Midhun Kumar</td>
<td>23</td>
<td>BSc (Agriculture)</td>
<td>Tamil Nadu Agricultural University, Coimbatore</td>
<td>Tamil Nadu</td>
<td>English, Tamil, Hindi</td>
<td>Rallis India Limited</td>
<td>Develop Lead and Lag Measures to Evaluate the Effectiveness of Various Customer Contact Mechanisms</td>
<td>Agri-Inputs, FMCG, Retail</td>
</tr>
<tr>
<td>Mollala Rukmini</td>
<td>23</td>
<td>BSc (Agriculture)</td>
<td>Lovely Professional University</td>
<td>Telangana</td>
<td>Telugu, English, Hindi</td>
<td>ITC</td>
<td>Environmental Impact and Social Impact Assessment of Pulpwod Plantations of Telangana State</td>
<td>Retail, Commodity, SCM</td>
</tr>
<tr>
<td>More Shubham Rambhau</td>
<td>23</td>
<td>BSc (Agriculture Biotechnology)</td>
<td>M.G.M. College</td>
<td>Maharashtra</td>
<td>Hindi, English, Marathi</td>
<td>Cropin Technology Solutions</td>
<td>Design of Survey Methodology and Implementation for Training, Data Collection for AI in Agriculture</td>
<td>SCM, Agri-Inputs, Retail</td>
</tr>
<tr>
<td>Mula Sravansai</td>
<td>24</td>
<td>BSc (Agriculture)</td>
<td>Agricultural College, Bapatla</td>
<td>Andhra Pradesh</td>
<td>Telugu, English</td>
<td>Hifield Ag.chem Pvt. Ltd.</td>
<td>Sales and Marketing Of Hifield - AG Products and Services in Andhra Pradesh and Telangana States</td>
<td>Retail, Agri-Inputs, SCM</td>
</tr>
<tr>
<td>Nagabhushan Patil</td>
<td>25</td>
<td>BSc (Agriculture)</td>
<td>University of Agricultural Sciences, Raichur</td>
<td>Karnataka</td>
<td>Kannada, English, Hindi, Telugu</td>
<td>Cropin Technology Solutions</td>
<td>Data Collection and Processing for Training of AI Models for Agriculture</td>
<td>Retail, Agri-Inputs, Banking</td>
</tr>
<tr>
<td>Nimmakayala Hymavathi</td>
<td>24</td>
<td>BSc (Agriculture)</td>
<td>Dr. Babasaheb Kanji Vidyapeeth, Dapoli</td>
<td>Andhra Pradesh</td>
<td>Telugu, Hindi, English, Marathi</td>
<td>Global Agrisystems Pvt. Ltd.</td>
<td>To Conduct End-Line (Phase 1), Baseline (Phase 2) and SDG Progress Evaluation Studies of Project Uddyam in Talasari, Palghar District, Maharashtra</td>
<td>Agri-Inputs, Retail, Finance</td>
</tr>
<tr>
<td>Nirmal Kumar K</td>
<td>23</td>
<td>BSc (Agriculture)</td>
<td>Vanavarayar Institute of Agriculture</td>
<td>Tamil Nadu</td>
<td>Tamil, English, Kannada, Hindi</td>
<td>Aditi Organic Certifications Pvt. Ltd.</td>
<td>Organic Certification on Crop Production as per NAPON Standard</td>
<td>Agri-Inputs, SCM, Retail</td>
</tr>
<tr>
<td>Pokala Naveen</td>
<td>22</td>
<td>BTech (Agri. Engg.)</td>
<td>Vignans University</td>
<td>Andhra Pradesh</td>
<td>Telugu, English, Hindi</td>
<td>Sinochem India Pvt. Ltd.</td>
<td>Implementation and Evaluation of the Brand Promotional Activities for Fastmix and Honer in Nalgonda and Suryapeta District, Telangana</td>
<td>Agri-Inputs, Retail, Banking</td>
</tr>
</tbody>
</table>
Punith S. P 23 Years

Qualification: BSc (Agriculture)
University: University of Agricultural Sciences, Bengaluru
State: Karnataka
Languages Known: English, Hindi, Kannada, Telugu
Internship Company: Rallis India Limited
Project Title: Study on Potential of Water Soluble Fertilizer and Scope for Rallis India Limited Business in South Karnataka
Areas of Interest: Agri-Inputs, Retail, SCM

R Harshitha 23 Years

Qualification: BSc (Agriculture)
University: COA, Sonai (MPKV Rahuri)
State: Telangana
Languages Known: Hindi, English, Telugu, Marathi
Internship Company: Big Basket
Project Title: Studying and Setting up of Mango Supply Chain Units
Areas of Interest: Retail, Commodity, SCM

Rajeshwari Naik 27 Years

Qualification: BSc (Agriculture)
University: UAS Dharwad
State: Karnataka
Languages Known: English, Hindi, Kannada
Internship Company: Cropin Technology Solutions
Project Title: Data Collection and Processing for Training of AI Models for Agriculture
Areas of Interest: Retail, Banking, Agri-Inputs

Rohit Bhausaheb Dholi 23 Years

Qualification: BBA (Agriculture)
University: MPKV, Rahuri
State: Maharashtra
Languages Known: English, Hindi, Marathi, Gujarati
Internship Company: AgroStar India (Ulink)
Project Title: To Identify Potential Area for Agri-Inputs on Credit through Formal Channel
Areas of Interest: Agri-Inputs, Ecommerce, SCM

Sachin 23 Years

Qualification: BSc (Agriculture)
University: COA, Dharwad
State: Karnataka
Languages Known: Kannada, Hindi, English, Telugu
Internship Company: Kalash seeds Pvt. Ltd.
Project Title: Competitors Pricing Strategy, Current Margins of Dealers & Distributors and Dealers Penetration in Markets of Kalash Seeds Pvt. Ltd. in State of Karnataka
Areas of Interest: Agri-Inputs, Retail, SCM

Rajeshwari Naik 27 Years

Qualification: BSc (Agriculture)
University: UAS Dharwad
State: Karnataka
Languages Known: English, Hindi, Kannada
Internship Company: Cropin Technology Solutions
Project Title: Data Collection and Processing for Training of AI Models for Agriculture
Areas of Interest: Retail, Banking, Agri-Inputs

Sagar Dilip Salunke 24 Years

Qualification: BSc (Agriculture)
University: Dr. Babasaheb Kokan Krishi Vidyapeeth, Dapoli
State: Maharashtra
Languages Known: English, Marathi, Hindi
Internship Company: Sinochem India Pvt. Ltd.
Project Title: Implementation and Evaluation of Brand Promotional Activities for Lasso, Lasso Gold & Popular
Areas of Interest: Retail, SCM, Commodity

Saurabh Verma 21 Years

Qualification: BSc (Agriculture)
University: Mewar University
State: Rajasthan
Languages Known: Hindi, English, Rajasthani
Internship Company: Willowood Crop Science Pvt. Ltd.
Project Title: To Study the Evaluation & Suggestion to Improve Commercial and Promotional Strategy of ‘Exotica’ in Punjab GT Region
Areas of Interest: Agri-Inputs, SCM, Retail
Work experience: 12 months as Market Development Officer in Arawali Seeds Corportion, Bhilwara, Rajasthan

Shaik Aliyasdani 25 Years

Qualification: BTech (Agri. Engg.)
University: Acharya NG Ranga Agricultural University, AP
State: Andhra Pradesh
Languages Known: Telugu, Hindi, English
Internship Company: Big Basket
Project Title: Agri-Commodity Supply and Price Management of Sugar
Areas of Interest: Retail, SCM, Commodity

Shivam Bhati 22 Years

Qualification: BSc (Agriculture)
University: Mewar University
State: Rajasthan
Languages Known: Hindi, English, Rajasthani
Internship Company: AgroStar India (Ulink)
Project Title: Credit Landing on Agri Inputs through Formal Chanels in Potential Area
Areas of Interest: Agri-Inputs
Work experience: 5 years as Field Assistant in Arawali Seeds Corporation, Biostadt India Ltd. and Greenvalley Bio-Seeds, in Bhilwara, Rajasthan

Sohel Rana 24 Years

Qualification: BSc (Agriculture)
University: Dr. Bhimrao Ambedkar University, Agra
State: West Bengal
Languages Known: English, Hindi, Bengali
Internship Company: Willowood Crop Science Pvt. Ltd.
Project Title: To Study the Evaluation and Suggestions to Improve Commercial and Promotional Strategy of Valxtra in Pbt
Areas of Interest: Agri-Inputs, SCM, Retail
Subanandhini D
Qualification: BSc (Agriculture)
University: School of Agriculture and Animal Sciences (GRI)
State: Tamil Nadu
Languages Known: Tamil, English
Internship Company: Natural Remedies Pvt. Ltd.
Project Title: Understanding the Post Calving Segment and their Management Practices
Areas of Interest: Market Research, Food Processing, Agri-Inputs

Sumesh Santhosh
Qualification: BTech (Bioinformatics)
University: Tamil Nadu Agricultural University, Coimbatore
State: Kerala
Languages Known: English, Malayalam, Tamil, Hindi
Internship Company: Cropin Technology Solutions
Project Title: Data Collection and Processing for Training of AI Models for Agriculture
Areas of Interest: Agri-Inputs, Banking, Retail

Vijay Kumar Hanji
Qualification: BSc (Agriculture)
University: COA, Dharwad
State: Karnataka
Languages Known: English, Kannada, Hindi, Marathi, Telugu
Internship Company: Natfim Irrigation India Pvt. Ltd.
Project Title: Study on the Socio Economic Status of Farmers, Crop Yield and Marketing Practices followed by Farmers under CLDI Project in Singataluru
Areas of Interest: Agri-Inputs, Retail, SCM

Adapala Srinivasa Rao
Qualification: BTech (Agri. Engg.)
University: Acharya NG Ranga Agricultural University, Guntur
State: Andhra Pradesh
Languages Known: Telugu, English, Hindi
Internship Company: ITC - PSPD
Project Title: Environmental & Social Impact Assessment of Pulpwood Plantations of Andhra Pradesh
Areas of Interest: Agri-Inputs, Finance, Retail

Aitha Prem Sai
Qualification: BSc (Agriculture)
University: MPKV, Rahuri
State: Telangana
Languages Known: Telugu, English, Hindi, Marathi
Internship Company: Samunnati Agri-Value Chain
Project Title: Prospects for Samunnati Financial Intermediations in the Value Chain of Pulses in Hubli and Gulbarga Regions of Karnataka
Areas of Interest: Retail, Banking, Commodity

Akash Ani Mathew
Qualification: BSc (Biotechnology)
University: Lovely Professional University
State: Kerala
Languages Known: English, Hindi, Malayalam, Tamil, Punjabi
Internship Company: Harrisons Malayalam Limited
Project Title: A Study on Field Operations and Management Practices in Mundakayam Estate
Areas of Interest: Plantations, Food Processing

Allamsetti Jyothsna Devi
Qualification: BSc (Agriculture)
University: COA, Bapatla, ANGRAU
State: Andhra Pradesh
Languages Known: Telugu, English
Internship Company: Agriculture Skill Council of India
Project Title: Analyse the Implementation of Skill Development Training Programmes in Agriculture Sector-Andhra & Telangana Region
Areas of Interest: Retail, Banking, Commodity

Anil Kumar
Qualification: BSc (Hons.) Agriculture
University: SVBP Agriculture and Technology, Modipuram, Meerut
State: Uttar Pradesh
Languages Known: Hindi, English
Internship Company: Kalash Seeds Pvt. Ltd.
Project Title: Competitor Pricing Survey Expected/and Current Margins of Dealers & Distributors in State of Uttar Pradesh
Areas of Interest: Agri-Inputs, Retail, SCM

Anita
Qualification: BSc (Horticulture)
University: College of Horticulture, Koppal (Munirabad),UHS-Bagalkot
State: Karnataka
Languages Known: Kannada, English, Hindi, Marathi
Internship Company: Samunnati Agri-Value Chain
Project Title: Prospects for Samunnati Financial Intermediations in the Value Chain of Pulses in Hubli and Gulbarga Regions of Karnataka
Areas of Interest: Banking, Retail, Commodity
Deebaguntla Sai Prahlada Reddy 22 Years
Qualification : BSc (Agriculture)
University : Dr. PDKV University, Akola
State : Andhra Pradesh
Languages Known : English, Hindi, Telugu
Internship Company : ITC - ABD
Project Title : Value Chain Analysis of Mushrooms
Areas of Interest : Agri-Inputs, Retail, SCM

Ashish Sharma 28 Years
Qualification : BTech (Information Technology)
University : Aryavart Institute of Technology & Management Lucknow
State : Uttar Pradesh
Languages Known : English, Hindi, Punjabi
Internship Company : Hifield Ag.chem Pvt. Ltd.
Project Title : Sales and Marketing of Raw Materials (B2B) and Branded Products (B2C) of Hifield Products in UP and New Delhi
Areas of Interest : Agrotechnology, Retail, Banking
Work experience : 5 years as IT Officer in Karyy DMSL and Ajanta Associates, Telangana and Uttar Pradesh

Basaragaon Dundesh Appaso 24 Years
Qualification : BSc (Agriculture)
University : College of Agriculture, Loni, MPKV, Rahuri
State : Maharashtra
Languages Known : Kannada, Marathi, Hindi, English
Internship Company : Agriculture Skill Council of India
Project Title : Analysing Project Monitoring and Evaluation of Agriculture Skill Development Training Program in Maharashtra Region
Areas of Interest : Agri-Inputs, Retail, SCM

Chhable Punit Sudhakar 24 Years
Qualification : BSc (Agriculture)
University : Dr. Panjabrao Deshmukh, Krishi Vidypaeth
State : Maharashtra
Languages Known : Telugu, English, Hindi
Internship Company : Netafim Irrigation India Pvt. Ltd.
Project Title : To Understand Potential & Buying Behaviour for Automation Among Greenhouse Farmers in Telangana & Andhra Pradesh
Areas of Interest : Agri-Inputs, Food Processing
Work experience : 11 months as Teaching Associate in Ratnapuri Polytechnic of Agricultural Engineering, Telangana State

Doiphode Pravin Sundar 23 Years
Qualification : BBA (Agriculture)
University : ITC - ABD
State : Maharashtra
Languages Known : Marathi, English, Hindi
Internship Company : AgroStar India (Ulink)
Project Title : To Identify Potential Area for Agri Input on Credit through Formal Channel in Nadurbar region of Maharashtra.
Areas of Interest : Agri-Inputs, Supply Chain, Commodity
Work experience : 10 months as an Intern in Marketing and Production, Poorna Chemtech Pvt. Ltd., Nashik and Adarsh Farmer Producer Company, A Nagar.

Balraj J 23 Years
Qualification : BSc (Agriculture)
University : School of Agriculture and Animal Sciences
State : Tamil Nadu
Languages Known : English, Tamil, Telugu
Internship Company : Greener Agri products India Pvt Ltd
Project Title : Study on Challenges & Suggesting Interventions: Procurement (Effectiveness of Contract Farming), Logistics Management, Primary Processing (Storage, Packaging and Quality Testing)
Areas of Interest : Agri-Inputs, Consultancy, Food Processing

Bhamre Rahul Kamlakar 23 Years
Qualification : BSc (Agriculture)
University : MPKV, Rahuri
State : Maharashtra
Languages Known : English, Hindi, Marathi
Internship Company : Bayer Crop Science
Project Title : To Evaluate the Campaign Effectiveness of Arize Pre-sale Campaign by Participative Implementation
Areas of Interest : Agri-Inputs, SCM, Commodity

Beralli Yaswanth Reddy 23 Years
Qualification : BTech (Agri. Engg.)
University : College of Agricultural Engineering, Sangareddy
State : Telangana
Languages Known : Telugu, English, Hindi
Internship Company : Netafim Irrigation India Pvt. Ltd.
Project Title : To Understand Potential & Buying Behaviour for Automation Among Greenhouse Farmers in Telangana & Andhra Pradesh
Areas of Interest : Agri-Inputs, Food Processing
Work experience : 11 months as Teaching Associate in Ratnapuri Polytechnic of Agricultural Engineering, Telangana State

B D Basavaraj 23 Years
Qualification : BSc (Agriculture)
University : UAS, Raichur
State : Karnataka
Languages Known : Kannada, English, Hindi
Internship Company : Natural Remedies Pvt. Ltd.
Project Title : Understanding the Post Calving Segment and their Management Practices
Areas of Interest : Agri-Inputs, Retail, SCM

Ashli A 22 Years
Qualification : BSc (Agriculture)
University : TRIARD, Perambalur (TNAU, Coimbatore)
State : Tamil Nadu
Languages Known : English, Tamil
Internship Company : Samunnati Agri-Value Chain
Project Title : Prospects for Samunnati Value Chain Finance in Agri Enterprises involved in Foreign Trade through Tuticorin Sea Port
Areas of Interest : Finance, Market Research, Food Processing

Deeaguntla Sai Prahlada Reddy 22 Years
Qualification : BSc (Agriculture)
University : Dr.PDKV University, Akola
State : Andhra Pradesh
Languages Known : English, Hindi, Telugu
Internship Company : ITC - ABD
Project Title : Value Chain Analysis of Mushrooms
Areas of Interest : Agri-Inputs, Retail, SCM
<table>
<thead>
<tr>
<th>Name</th>
<th>Qualification</th>
<th>University</th>
<th>State</th>
<th>Languages Known</th>
<th>Internship Company</th>
<th>Project Title</th>
<th>Areas of Interest</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ette Sharath</td>
<td>BSc (Agriculture)</td>
<td>MPKV, Rahuri</td>
<td>Telangana</td>
<td>Telugu, Hindi, English</td>
<td>Hifield Ag.chem Pvt. Ltd.</td>
<td>Sales and Marketing of Hi-field Ag Products in Telangana and Andhra Pradesh</td>
<td>Agri-Inputs, Retail, SCM</td>
</tr>
<tr>
<td>Gaikwad Pavan Changdev</td>
<td>BSc (Agriculture)</td>
<td>SAC Deulgaon Raja, Dr.PDKV, Akola</td>
<td>Maharashtra</td>
<td>English, Marathi, Hindi</td>
<td>Bayer Crop Science</td>
<td>To Evaluate the Effectiveness of Different Campaign Elements followed in Promotion of Arize Hybrid Rice</td>
<td>Agri-Inputs, Commodity, Retail</td>
</tr>
<tr>
<td>Ganesh B K</td>
<td>BSc (Agriculture &amp; Cooperation)</td>
<td>UAS, Dharwad</td>
<td>Karnataka</td>
<td>Kannada, English, Telugu</td>
<td>ADAMA India Private Limited</td>
<td>Benchmarking of the ADAMA India Farmer App - &quot;REACH&quot;</td>
<td>Agri-Inputs, Retail, Finance</td>
</tr>
<tr>
<td>Gowri Balah G</td>
<td>BTech (Food Processing Engineering)</td>
<td>Indian Institute of Food Processing Technology</td>
<td>Tamil Nadu</td>
<td>Tamil, Malayalam, English</td>
<td>Dart Design Pvt. Ltd.</td>
<td>Project on Identification of Branded Solutions to Increase the Market Share of Shell</td>
<td>Banking, Market Research, Food Processing</td>
</tr>
<tr>
<td>K Priyadarshini</td>
<td>BSc (Agriculture)</td>
<td>AC &amp; RI, Coimbatore</td>
<td>Tamil Nadu</td>
<td>Tamil, English</td>
<td>Agriculture Skill Council of India</td>
<td>Development of Modules for Skill Manpower Creation in Livestock and Poultry Sector in India</td>
<td>Microfinance, SCM, Agri-Inputs</td>
</tr>
<tr>
<td>Karthik K</td>
<td>BSc (Agriculture)</td>
<td>UAS, Raichur</td>
<td>Karnataka</td>
<td>Kannada, English, Hindi, Telugu</td>
<td>Kalash Seeds Pvt. Ltd.</td>
<td>Study on Market Potential and Feed Back on Tomato Bahubali and Sarthi</td>
<td>SCM, Retail, Commodity</td>
</tr>
<tr>
<td>Konda Vara Prasad</td>
<td>BSc (Agri. Biotechnology)</td>
<td>Lokmangal CO Agri-Biotechnology, Wadala, MPKV University, Maharashtra</td>
<td>Andhra Pradesh</td>
<td>Telugu, English, Marathi, Hindi</td>
<td>Sinochem India Pvt. Ltd.</td>
<td>Implementation and Evaluation of Brand Promotional Activities for Lasso, Fast-mix and Honer</td>
<td>Agri-Inputs, Retail, SCM</td>
</tr>
<tr>
<td>Londhe Ganesh Rajendra</td>
<td>BSc (Agriculture)</td>
<td>MPKV, Rahuri</td>
<td>Maharashtra</td>
<td>English, Marathi, Hindi</td>
<td>AgroStar India (Ulink)</td>
<td>To Identify Potential Area for Agri-input on Credit through Formal Channels in Baramati Region</td>
<td>Agri-Inputs, Banking, SCM</td>
</tr>
<tr>
<td>Madhu</td>
<td>BSc (Agriculture)</td>
<td>College of Agriculture, Bheemarayangudi, UAS, Raichur</td>
<td>Karnataka</td>
<td>Kannada, Telugu, Hindi, English</td>
<td>Emami Agrotech Ltd.</td>
<td>Scope of Edible Oil in Bengaluru</td>
<td>Retail, SCM, Microfinance</td>
</tr>
</tbody>
</table>
**Malla Ramji Gupta** 22 Years
Qualification: BSc (Agriculture)
University: M.S. Swaminathan School of Agriculture
State: Andhra Pradesh
Languages Known: English, Hindi, Telugu, Odia
Internship Company: BigBasket
Project Title: To Study the Potential at Araku Regaion for Organic Fruits and Vegetables Procurement to set up Collection Center.
Areas of Interest: Retail, Agri-Inputs, Commodity
Work experience: 10 months as an Intern in BCT-Krishigya Kendram, Vishakapatnam

**Naikoti Sadanand** 25 Years
Qualification: BSc (Agriculture)
University: Vasantrao Naik Marathwada Krishi Vidyapeet, Parbhani, Maharashtra
State: Telangana
Languages Known: English, Hindi, Telugu, Marathi
Internship Company: Bharat Insecticides Limited
Project Title: Study of Buying Behavior of Liquid PGRs by the Farmers in Maharashtra
Areas of Interest: Agri-Inputs, Retail, SCM
Work experience: 8 months as Sales Incharge in Sri Laxmi Agro Services, Sangareddy, Telangana

**Prakash Kalpesh Vivek** 24 Years
Qualification: BSc (Agriculture)
University: MPKV, Rahuri, Maharashtra
State: Maharashtra
Languages Known: Marathi, Hindi, English
Internship Company: HiField Ag.chem Pvt. Ltd.
Project Title: Sales and Marketing of HiField Products in Maharashtra (B2B & B2C)
Areas of Interest: Agri-Input, SCM, Commodity

**Rohana Patil** 24 Years
Qualification: BSc (Agriculture)
University: UAS, Dharwad
State: Karnataka
Languages Known: Kannada, English, Hindi
Internship Company: Bharat Insecticides Limited
Project Title: Evaluation of Drip Irrigation and Opportunity for Kundan in Andhra Pradesh
Areas of Interest: Agri-Inputs, Commodiy, Retail
Work experience: 13 months as Production and Marketing Assistant in Hi-tech Agro Enterprises, Karnataka

**Rohita Shadab Hussain** 23 Years
Qualification: BSc (Agriculture)
University: Vasantrao Naik Marathwada Krishi Vidyapeet, Parbhani, Maharashtra
State: Andhra Pradesh
Languages Known: Marathi, English, Hindi, Telugu
Internship Company: Sinochem India Pvt. Ltd.
Project Title: Implementation and Evaluation of Brand Promotional Activities for Lasso, Fastmix and Honer
Areas of Interest: Agri-Inputs, Retail, SCM

**Monika M** 23 Years
Qualification: BSc (Agriculture)
University: UAS, Bengaluru
State: Karnataka
Languages Known: Kannada, Telugu, English, Hindi
Internship Company: Alltech
Project Title: Market Research and Feasibility Study to Launch DIGEST P3 in India
Areas of Interest: Retail, Banking, Agri-Inputs

**Nishita Dey** 26 Years
Qualification: MSc (Agriculture and Rural Development)
University: RKMVU, West Bengal
State: West Bengal
Languages Known: English, Hindi, Bengali
Internship Company: Cropin Technology Solutions
Project Title: Data Collection and Processing for Training of AI Models for Agriculture
Areas of Interest: Retail, Agritechnology, Banking
Work experience: 15 months as Social Worker in Sanlapa India, West Bengal.
12 months as Administrator in Diagnostic Solution Lab.

**P Hari Charan** 23 Years
Qualification: BSc (Hons.) Agriculture
University: Naini Agricultural Institute
State: Andhra Pradesh
Languages Known: Hindi, English, Telugu, Tamil, Kannada
Internship Company: Sumitomo Chemicals India
Project Title: 1. Marketing of Sumitomo Products to Institutional Businesses
2. Building Consumer Base for Sumimax-Herbicide
Areas of Interest: Retail, SCM, Agri-Inputs

**Paluri Sai Sandeep Kumar** 23 Years
Qualification: BSc (Agriculture)
University: College of Agriculture, Sonai, MPKV
State: Andhra Pradesh
Languages Known: English, Telugu, Hindi, Marathi
Internship Company: FASAL
Project Title: Seed Production Value Chain Mapping and Go-To Market Strategy for FASAL
Areas of Interest: Agri-Inputs, Retailing, SCM

**Prakalpesh Vivek** 24 Years
Qualification: BSc (Agriculture)
University: Konkan Krishi Vidhyapeeth, Dapoli
State: Maharashtra
Languages Known: English, Hindi, Marathi
Internship Company: Bayer Crop Science
Project Title: To Evaluate the Effectiveness of Different Campaign Elements followed in Promotion of Arize Hybrid Rice.
Areas of Interest: Agri-Inputs, Plantation, SCM

**Rane Haresh Ravindra** 23 Years
Qualification: BSc (Agriculture)
University: College of Agriculture, Sonai, MPKV
State: Andhra Pradesh
Languages Known: English, Telugu, Hindi, Marathi
Internship Company: FASAL
Project Title: Seed Production Value Chain Mapping and Go-To Market Strategy for FASAL
Areas of Interest: Agri-Inputs, Retailing, SCM

**S Shadab Hussain** 23 Years
Qualification: BSc (Agriculture)
University: Vasantrao Naik Marathwada Krishi Vidyapeet, Parbhani, Maharashtra
State: Andhra Pradesh
Languages Known: Marathi, English, Hindi, Telugu
Internship Company: Sinochem India Pvt. Ltd.
Project Title: Implementation and Evaluation of Brand Promotional Activities for Lasso, Fastmix and Honer
Areas of Interest: Agri-Inputs, Retail, SCM
Sachin G R
Qualification: BSc (Agriculture)
University: UAS, Bengaluru
State: Karnataka
Languages Known: Kannada, English, Telugu, Hindi
Internship Company: Kalash Seeds Pvt.Ltd
Project Title: Study on Market Potential of Hybrid Chilly Varieties Magadheera and Bangaram of Kalash Seeds in Andhra Pradesh, Maharashtra and Karnataka
Areas of Interest: Agri-Inputs, Retail, SCM

Sanjay Verma
Qualification: BSc (Agriculture)
University: Mewar University
State: Rajasthan
Languages Known: Hindi, English, Rajasthani
Internship Company: Bayer Crop Science
Project Title: To Evaluate the Campaign Effectiveness of Arize Pre-sale Campaign by Participative Implementation
Areas of Interest: Agri-Inputs, Retail, SCM

Sharad Sharma
Qualification: BSc (Hons.) Horticulture
University: Dr. YS Parmar University of Horticulture and Forestry, Solan
State: Himachal Pradesh
Languages Known: Hindi, English, Punjabi, Pahari
Internship Company: Big Basket
Project Title: Studying and Setting up of Mango Supply Chain
Areas of Interest: Agri-Inputs, Retail, SCM

Sharath Reddy S
Qualification: BSc (Agriculture)
University: COA, Kalburgi
State: Karnataka
Languages Known: English, Hindi, Kannada, Telugu
Internship Company: Rallis India Limited
Project Title: Scope & Business Potential for Rallis Products in Polyhouses in and around Bangalore
Areas of Interest: Agri-Inputs, Retail, SCM

Shinde Gopal Vishnudas
Qualification: BSc (Agriculture)
University: MVP Samaj's Karmyogi Daulat Patil College of Agriculture, Nashik, MPKV, Rahuri
State: Maharashtra
Languages Known: Marathi, Hindi, English
Internship Company: Bayer Crop Science
Project Title: To Evaluate the Campaign Effectiveness of Arize Pre-sale Campaign by Participative Implementation
Areas of Interest: Agri-Inputs, Banking, SCM
Work experience: 11 months as Teacher in Agricultural Technical School, Maharashtra

Srujana Hebbal
Qualification: BSc (Agriculture)
University: UAS, Dharwad
State: Karnataka
Languages Known: English, Kannada, Hindi
Internship Company: DArt Design Pvt. Ltd.
Project Title: Study on Strategies for Deeper Market Penetration and Maximizing ROI for Castrol India Ltd.
Areas of Interest: Retail, SCM, Banking

Ugale Sumit Shashikant
Qualification: BTech (Agri. Engg.)
University: Dr. D.Y. Patil, College of Agricultural Engineering and Technology, Kolhapur
State: Maharashtra
Languages Known: English, Hindi, Marathi
Internship Company: AgroStar India (Ulink)
Project Title: To Identify Potential Area for Agri-input on Credit through Formal Channel in Nashik Region of Maharashtra.
Areas of Interest: Agri-Inputs, SCM, Commodity
Work experience: 17 months as Quality Control & Marketing in Deepak Fertilisers & Petrochemicals Pvt. Ltd., Maharashtra

Malis Chandra Shekar Reddy
Qualification: BSc (Hons.) Agricultural Science & Rural Development
University: Loyola Academy Degree & PG College, Osmania University, Telangana
State: Telangana
Languages Known: Telugu, Hindi, English
Internship Company: Netafim Irrigation India Pvt. Ltd.
Project Title: Excessive Assessment of Socio-economic Analysis, Potential Yield and Income, and Market Linkage of Farmers
Areas of Interest: Agri-Inputs, Retail, Ecommerce
Contact Information

Ms. Shilpa S
Placement Associate
Career Development Service Unit

Indian Institute of Plantation Management Bengaluru
Jnana Bharathi Campus, Malathalli P.O., Bengaluru - 560 056
Ph: +91-80-23212770; 23211716; Fax: +91-80–23212775;
Email: iipmbplacementoffice@gmail.com; placement@iipmb.edu.in;
Website: www.iipmb.edu.in