



MC&I

IIPM



भारतीय बागान प्रबन्ध संस्थान बेंगलुरु

INDIAN INSTITUTE OF PLANTATION MANAGEMENT BENGALURU

(An Autonomous Organization of the Ministry of Commerce & Industry, Government of India)



# Post Graduate Diploma in Management: Agricultural Exports and Business Management (PGDM-AEBM) 2022-24

Students' Profile

## Final Placements



## Student's Profile : PGDM-AEBM 2022-24

### Career Planning Process (CPP)

The Institute is pleased to announce the CPP schedule for the 3rd batch of PGDM-AEBM program. The CPP is facilitated by Career Development Service Unit that provides interaction between prospective employers and graduating students, aimed at creating a forum for mutually beneficial choices. We are proud to state that IIPM alumni are placed in a wide range of organizations that specialize in Agri-Allied Inputs, Agri-Technologies, Banking, Supply Chain Management, eCommerce, Export/Import Operations, Logistics & Warehousing Commodities, Research & Consultancy and International Business. IIPMB students are trained to develop a sector specific focus in the context of the larger economy. We take this opportunity to invite you to join us in

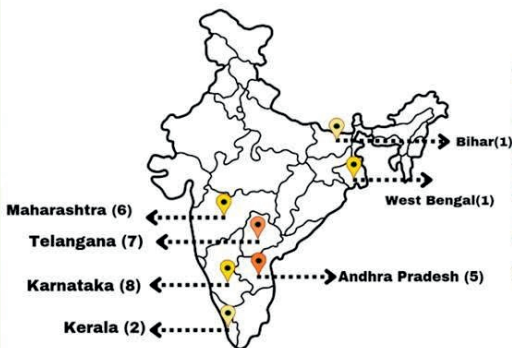
our CPP. In order to enable you to have a well-rounded assessment of our students, we provide a wide placement interaction space from September–February. You may visit our campus on a date of your convenience during the scheduled time. You may also hold a preplacement talk (PPT) with the students to provide them relevant information pertaining to the nature of job, remuneration package, learning and growth opportunities, work environment and places of posting. Please indicate your preferred dates for campus interviews by email in advance. The summary of Students' Profile is provided to help you shortlist candidates. We can also arrange to send hard copies of the resumes, if required.

### The Schedule

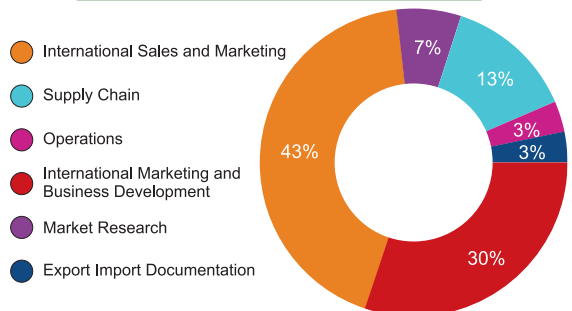
Selection Process : September, 2023 – March, 2024

Availability of students to join job : April 2024, onwards

#### Regional Diversity



#### Summer Internship 2022-24 Domain



# Student's Profile : PGDM-AEBM 2022-24



03PGDMAEBM-01

## Akash B L

Age: 23

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Rai Technology University

**Domicile :** Karnataka

**Languages Known :** Kannada, English

**Internship Company :** Cymbio Pharma Private Limited

**Project Title :** International Marketing and Business Development

**Areas of Interest :** International Marketing, International Business Development, Management Consulting



03PGDMAEBM-02

## Anugu Saicharana

Age: 22

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Singhanian University

**Domicile :** Telangana

**Languages Known :** Telugu, English

**Internship Company :** Trans Asia Agri Science Private Limited

**Project Title :** International Sales and Marketing, Country Profiling, Sales and Promotion of Seeds in Social Media Platforms

**Areas of Interest :** SCM, Logistics, Agri-Exports



03PGDMAEBM-03

## Chireddy Venkata Tejeswara Reddy

Age: 23

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Tamilnadu Agricultural University

**Domicile :** Andhra Pradesh

**Languages Known :** Telugu, English, Hindi, Tamil

**Internship Company :** Matrix Exports

**Project Title :** Coconut, Red Chillli Onions and Matches-A Project on Lead Generation and International Sales

**Areas of Interest :** Agri & Food-Exports, International Sales and Marketing, SCM



03PGDMAEBM-04

## Chithrashree S

Age: 22

**Qualification :** B.Sc (Hons.) Agricultural Marketing and Cooperation

**University :** University of Agricultural Sciences, Dharwad

**Domicile :** Karnataka

**Languages Known :** English, Kannada, Telugu

**Internship Company :** Global Eximm

**Project Title :** Market Potential and Challenges Faced by Karnataka Onion Exporters to Dubai

**Areas of Interest :** International Sales and Marketing, Agri & Food Exports, Documentation



03PGDMAEBM-05

## Erle Lova Harsha

Age: 26

**Qualification :** B.Sc (Agriculture)

**University :** Hemavati Nandan Bahuguna Gharwal University

**Domicile :** Andhra Pradesh

**Languages Known :** Telugu, English, Hindi

**Internship Company :** Matrix Exports

**Project Title :** Study on Overseas Business Development for Coffee Commodity and Bio-Degradable Products

**Areas of Interest :** Agri & Food Exports, Overseas Business Development



03PGDMAEBM-06

## Gourishankar

Age: 25

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Rai Technology University

**Domicile :** Karnataka

**Languages Known :** Kannada, English, Hindi

**Internship Company :** Matrix Exports

**Project Title :** A Project on Lead Generation and International Sales of Pharma

**Areas of Interest :** SCM, Agri-Inputs, Agri-Exports



03PGDMAEBM-07

## Hemanth Naidu G

Age: 23

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Rai Technology University

**Domicile :** Karnataka

**Languages Known :** Kannada, Telugu, Hindi, English

**Internship Company :** Siesto Green

**Project Title :** Exploring Export Market Potential for Encapsulated Biofertilizers in Europe

**Areas of Interest :** International Sales and Marketing, Management Consulting, Agri & Food-Exports



03PGDMAEBM-08

## K. Hema Bindu

Age: 22

**Qualification :** B.Sc (Agriculture)

**University :** Singhnia University

**Domicile :** Telangana

**Languages Known :** Telugu, Hindi, English

**Internship Company :** Jersey (Godrej)

**Project Title :** Certificates, Storage Facilities and Product Development in Dairy Industry

**Areas of Interest :** International SCM, Logistics, Agri- Exports



03PGDMAEBM-09

## Sanket Popat Khomane

Age: 23

**Qualification :** B.Sc (Hons.) Agriculture Business Management

**University :** Mahatma Phule Krushi Vidyapeeth, Rahuri

**Domicile :** Maharashtra

**Languages Known :** Marathi, Hindi, English

**Internship Company :** Global Fortune India Mission Private Limited

**Project Title :** International Market Development for Pomegranate

**Areas of Interest :** Agri & Food-Exports, SCM, Logistics



03PGDMAEBM-10

## Kosinapalli Mukesh

Age: 23

**Qualification :** B.Sc (Hons.) Horticulture

**University :** Dr. YSR Horticultural University

**Domicile :** Andhra Pradesh

**Languages Known :** Telugu, English

**Internship Company :** Global Exim

**Project Title :** To Analyse the Export Potential of Indian Rice

**Areas of Interest :** Agri & Food-Exports, International Marketing, SCM



03PGDMAEBM-11

## Mergu Harish

Age: 26

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Vasant Rao Naik Marathwada Krishi Vidyapeeth, Parbhani

**Domicile :** Telangana

**Languages Known :** English, Hindi, Telugu

**Internship Company :** Matrix Exports

**Project Title :** Mapping of Export Potential for Mango Pulp from India

**Areas of Interest :** Export Documentation, Logistics & Shipping, Commodity Trading



03PGDMAEBM-12

## Milan Medappa S K

Age: 23

**Qualification :** B.Com

**University :** University of Mysore

**Domicile :** Karnataka

**Languages Known :** English, Kannada, Hindi

**Internship Company :** Global Eximm

**Project Title :** A Study on Export Potential for Nashik Onion

**Areas of Interest :** Agri-Exports, Logistics, Commodity Trading





03PGDMAEBM-13

## Mayuri Pradeep Nalavade

Age: 23

**Qualification :** B.Sc (Hons.) Forestry

**University :** Dr. Balasaheb Sawant Konkan Krishi Vidyapeeth, Dapoli

**Domicile :** Maharashtra

**Languages Known :** English, Hindi, Marathi

**Internship Company :** Ecozen Solutions Private Limited

**Project Title :** Investing in Ecofrost Solar Cold Storage Room: A Game Changer for Farmers and Value Chain Participants

**Areas of Interest :** Agri-Exports, Research, Marketing



03PGDMAEBM-14

## Nimmareddy Sampath Reddy

Age: 24

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Singhania University

**Domicile :** Telangana

**Languages Known :** English, Hindi, Telugu

**Internship Company :** Siesto Green

**Project Title :** Business Development & International Marketing of Bio-Fertilizers

**Areas of Interest :** Agri-Exports, International Sales and Marketing, SCM



03PGDMAEBM-15

## Podeti Pranay

Age: 23

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Singhania University

**Domicile :** Telangana

**Languages Known :** Telugu, Hindi, English

**Internship Company :** Trans Asia Agri Science Private Limited

**Project Title :** Export Potential of Vegetable Seeds from India

**Areas of Interest :** Agri-Exports, International Sales and Marketing, SCM



03PGDMAEBM-16

## Pulluri Sharan

Age: 25

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Vivekananda Global University Jaipur, Rajasthan

**Domicile :** Telangana

**Languages Known :** Telugu, Hindi, English

**Internship Company :** Global Fortune India Mission Private Limited

**Project Title :** Study on Documentation & Challenges Faced by Kaushal Food Products

**Areas of Interest :** Agri & Food-Exports, International Sales and Marketing, Management Consulting



03PGDMAEBM-17

## Puneet Hubballi

Age: 24

**Qualification :** B.Sc (Hons.) Horticulture

**University :** University Of Horticultural Science, Bagalkot

**Domicile :** Karnataka

**Languages Known :** English, Kannada, Hindi

**Internship Company :** Siesto Green

**Project Title :** Market Analysis and Entry Strategy for Biofertilizers in Australia, International Sales & Marketing

**Areas of Interest :** International Marketing (Agri-Inputs), Agri-Exports, Agri-Inputs



03PGDMAEBM-18

## Bharat Sharad Raskar

Age: 24

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Mahatma Phule Krishi Vidyapeeth, Rahuri

**Domicile :** Maharastra

**Languages Known :** Marathi, Hindi, English

**Internship Company :** Global Fortune India Mission Private Limited

**Project Title :** Study on Export of Banana from India and Challenges faced by Exporters

**Areas of Interest :** Agri & Food-Exports, International Sales and Marketing, International Business Development



03PGDMAEBM-19

## Rongali Divya

Age: 22

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Singhania University

**Domicile :** Telangana

**Languages Known :** Telugu, Hindi, English

**Internship Company :** Trans Asia Agri Science Private Limited

**Project Title :** Country Profiling & Promotions Through E-Commerce Platforms for International Sales and Marketing of Seeds

**Areas of Interest :** Agri-Exports, SCM, Logistics



03PGDMAEBM-20

## Sanghavi M P

Age: 24

**Qualification :** B.Sc (Hons.) Horticulture

**University :** University of Horticultural Sciences, Bagalkot

**Domicile :** Karnataka

**Languages Known :** English, Kannada, Tamil, Hindi

**Internship Company :** Matrix Exports

**Project Title :** Analysis on Export Potential of Indian Onions

**Areas of Interest :** International Sales and Marketing, Documentation, Export Consultancy



03PGDMAEBM-21

## Santosh Krishna Magadum

Age: 24

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Rai Technology University

**Domicile :** Karnataka

**Languages Known :** English, Kannada, Hindi, Marathi, Telugu

**Internship Company :** Global Fortune India Mission Private Limited

**Project Title :** A Study on Market Potential and Challenges faced by Banana Exporters

**Areas of Interest :** Agri & Food-Exports, International Sales and Marketing, Supply Chain Management



03PGDMAEBM-22

## Sivapuram Pavan Kalyan

Age: 22

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Goa University

**Domicile :** Andhra Pradesh

**Languages Known :** Telugu, Hindi, English

**Internship Company :** CEDAR Retail Pvt. Ltd.

**Project Title :** To Study on Conflict Management, Carbon Sequestration, Artisan Empowerment, Business/Labour Laws and Creating Awareness on Natural Fibers at CEDAR Retail

**Areas of Interest :** SCM, Logistics, Agri & Food-Exports



03PGDMAEBM-23

## Tanguturi Bindu

Age: 23

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Tamil Nadu Agriculture University

**Domicile :** Andhra Pradesh

**Languages Known :** English, Telugu, Tamil

**Internship Company :** Global Eximm

**Project Title :** A Study on Export Potential of Indian Onions

**Areas of Interest :** International Marketing, International Business Development, Consultancy



03PGDMAEBM-24

## Saurabh Sanjay Thakare

Age: 25

**Qualification :** B.Tech (Biotechnology)

**University :** Dr. Panjabrao Deshmukh Krishi Vidyapeeth Akola, Maharashtra

**Domicile :** Maharashtra

**Languages Known :** English, Hindi, Marathi

**Internship Company :** Siesto Green

**Project Title :** To Explore Export Potential of Encapsulated Bio Fertilizers in Global Agriculture: Assessing Market Potential and Government Support in Nepal, Philippines, and UAE.

**Areas of Interest :** Agri-Exports, Project Management, International Sales and Marketing



03PGDMAEBM-25

## Thombre Vaibhav Sukhdev

Age: 24

**Qualification :** B.Tech (Biotechnology)

**University :** Vasantrao Naik Marathwada Agricultural University Parbhani, Maharashtra

**Domicile :** Maharashtra

**Languages Known :** English, Hindi, Marathi

**Internship Company :** CEDAR Retail Pvt. Ltd.

**Project Title :** Study on Consumer Awareness and Market Potential of Natural Fiber Products at Cedar Retail

**Areas of Interest :** Agri-Exports, Retail, SCM



03PGDMAEBM-26

## Vaishnavi Verma

Age: 23

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Quantum University

**Domicile :** Jharkhand

**Languages Known :** English, Hindi, Maithili

**Internship Company :** CEDAR Retail Pvt. Ltd.

**Project Title :** To Analyse Consumer Awareness, Factor Influencers and Market Opportunities for Natural Fibre-Based Products: A Study on CEDAR Retail Private Limited

**Areas of Interest :** Agri & Food-Exports, Finance, Consultancy



03PGDMAEBM-27

## Harshad Santosh Zende

Age: 25

**Qualification :** B.Sc (Agriculture)

**University :** Mahatma Phule Krishi Vidyapeeth Rahuri, Maharashtra

**Domicile :** Maharashtra

**Languages Known :** Marathi, Hindi, English

**Internship Company :** Jeena & Company

**Project Title :** Import & Export / Documentation / Custom Clearance at Jeena and Company

**Areas of Interest :** Imports & Exports, SCM, International Sales and Marketing



03PGDMAEBM-28

## Aiswarya Ammu Alexander

Age: 23

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Priest University, Thanjavu

**Domicile :** Kerala

**Languages Known :** English, Malayalam, Hindi, Tamil

**Internship Company :** Baby Marine Exports Pvt. Ltd.

**Project Title :** Study on Consumer Preference for Frozen Marine Products

**Areas of Interest :** Agri & Food-Exports, International Marketing, FMCG



03PGDMAEBM-29

## Sohini Mandal

Age: 25

**Qualification :** B.Sc (Hons.) Botany

**University :** University of Calcutta

**Domicile :** West Bengal

**Languages Known :** English, Hindi, Bengali

**Internship Company :** Mane Kancor Ingredients Private Limited

**Project Title :** Supply Chain Mapping of Diya Oil

**Areas of Interest :** Consultancy, International SCM, Agri-Exports



03PGDMAEBM-30

## Reshma Susan George

Age: 24

**Qualification :** B.Sc (Hons.) Agriculture

**University :** Sam Higginbottom University of Agriculture, Technology and Sciences

**Domicile :** Kerala

**Languages Known :** English, Hindi, Malayalam, Tamil

**Internship Company :** CEDAR Retail Pvt. Ltd.

**Project Title :** Optimizing Store Replenishment and Re-Order Processing for Enhanced Customer Satisfaction

**Areas of Interest :** Agri & Food-Exports, International Marketing, Consultancy



(An Autonomous Organization of MC&I-GOI)

**Permanent Accreditation**  
HLACT-Texas (USA)



**Educational Membership**  
AACSB-USA & EFMD-Brussels

**AICTE-MHRD-GOI Approved**  
NBA Accreditation  
and  
AIU Equivalence for ABPM



## Contact Information

**Mrs. Jaya Vijaya**

Career Development Service Unit

Mobile: 9489238157

Email: vijayeeswarri@iipmb.edu.in

**IIPM**



Indian Institute of Plantation Management  
Jnana Bharathi Campus, P.O. Malathalli, Bengaluru-560 056  
Tel: +91-80-23211716 / 23212770 Fax: +91-80-23212775

