



IIPM

भारतीय बागान प्रबन्ध संस्थान बेंगलुरु  
INDIAN INSTITUTE OF PLANTATION MANAGEMENT BENGALURU

(An Autonomous Organization of the Ministry of Commerce & Industry - Govt. of India)



## Fellow Program in Management (FPM)

(Agribusiness & Plantation Management)

**Full Time and Part Time (For Academicians & Industry professionals)**

Approved by AICTE-MHRD-Gol

## ABOUT THE PROGRAMME

Fellow Program in Management aims to develop accomplished and ethical researchers in the field of agribusiness, plantation, food and allied areas, who seek to discover and diffuse new knowledge in order to meaningfully contribute to the academic community in particular and to the larger business community and society, in general. The incorporation of diverse methodologies, philosophies and perspectives enables cultivation of critical thinking skills among the FPM scholars that results in relevant research outputs in their respective domains.

## VISION

To be a leading destination for agribusiness and plantation management research program in the world, through policy and industry-oriented research.

## MISSION

- To train the next generation of agribusiness and plantation management researchers.
- To develop globally competent and socially responsible researcher for agribusiness and plantation sector.
- To impart quality research with rigor and relevance to agribusiness and plantation.
- To generate new knowledge by engaging in cutting-edge research and to promote academic growth by offering state-of-the-art doctoral programme.

## PROGRAM EDUCATIONAL OBJECTIVES

- Scholars of the program shall acquire knowledge in the area of agribusiness management in general and specific related domains in particular.
- Scholars of the program shall acquire analytical and methodological skills required to conduct research.
- Scholars shall disseminate research outcomes effectively through publications and presentations.

## PROGRAM OUTCOMES

- Apply knowledge in agribusiness management and related specialized areas of research.
- Demonstrate problem solving skills with acquired knowledge of research.
- Apply analytical skills in order to solve research problems
- Use methodological skills to solve research problems.
- Collect existing literature in the area of study and articulate research gaps.
- Able to compose research output in the form of original and high-quality management research writings.
- Disseminate research output through publications and presentations.

## RESEARCH AREAS

Faculty members at IIPM have a wide range of interests in the core areas of production and operations, human resources, marketing, organizational strategy, finance etc., Some of the areas of faculty research includes: new venture formation and growth; social entrepreneurship and value creation; organizational learning and adaptation; effect of self and groups on consumer behavior; human resources and competitiveness; strategic investments and corporate growth, branding and new product development, strategic marketing and commodity price risk management. The highlight of FPM program is to enable each scholar draws on faculty member's diverse expertise and interests to come up with a theme that suits his or her interests.

### *Specializations Offered*

FPM offers specializations in the following areas related to Agri-Business & Plantation Management domains specified earlier. Scholars can specialize in one of the following areas pertaining to commodities and associated agriculture domains with broader aspects of :

- |  |  |
|--|--|
| <input type="checkbox"/> Decision Science & Information system | <input type="checkbox"/> Economics and Policy                                  |
| <input type="checkbox"/> Entrepreneurship                      | <input type="checkbox"/> Finance and Accounting                                |
| <input type="checkbox"/> Marketing                             | <input type="checkbox"/> Organizational Behavior and Human Resource Management |
| <input type="checkbox"/> Production and Operations Management  | <input type="checkbox"/> Strategic Management and Corporate Governance         |

## COURSE STRUCTURE

- The course structure will be available in FPM rules and regulation document.
- The course structure will be same for both part time and full time scholars and should attend the course work in regular mode.
- Course structure is subject to revision by the Institute's Board of Studies from time to time.

## ADMISSIONS

### Categories of Admission

- Full time
- Part time

### Eligibility

The eligibility conditions and assessment of part time and full time FPM students remain the same. For being considered eligible to apply for the program the candidate should have at least one of the following degrees from any of the Universities incorporated by an Act of the Central or State Legislature in India or other educational institutions established by an Act of Parliament or declared to be deemed as an Institute under Section-3 of UGC Act, 1956; or, recognized by the Ministry of HRD, Government of India:

- a. Master's Degree or equivalent in any discipline with FIRST CLASS or equivalent Grade points.
- b. A Bachelor's Degree plus any professional qualifications such as CA, ICWA, CS and CFA with a minimum of 60% aggregate marks.
- c. Those appearing for their final examination in the respective discipline can also apply. Such students if selected shall be provisionally admitted, provided they complete all requirements in obtaining their Master's Degree before 30th September of the year of admission. The admission of these candidates shall remain provisional until they produce the mark sheet proving that they satisfy the eligibility criteria. The deadline for submitting the final year mark sheet is 31st December

### Additional criteria for part time

- d. **Additional Criteria for selection of part-time students** : The candidate should have completed minimum **THREE** years of full-time relevant work experience as an academic / government official / industry or a corporate executive.
- e. Candidates will have to bring a "NO OBJECTION CERTIFICATE" from their employer stating that the candidate will be given sufficient time to do their research and that the workplace will establish facilities that will aid the candidate in his doctoral research.

## ADMISSION PROCEDURE

The application shall be made in the prescribed form available at the Institute website. Self attested copies of all the necessary Certificates and testimonials are to be attached with the applications. The candidate must submit tentative research proposal of about 1000 words on the area of research interest along with his/ her application.

### Selection Criteria

Selection of applicants for the Fellow Program shall be on the basis of the following criteria:

- i. Admission Test Score
- ii. Academic qualification and work experience
- iii. Tentative research proposal and its presentation before the Selection Committee
- iv. Personal interview
- v. The decision of the Institute Selection Committee regarding admission shall be final. Communication shall be sent only to the selected candidates. The Institution shall not entertain any queries or correspondence in respect of those not selected.

### Admission Test

The candidate should have cleared any of the following tests

- Common Admission Test (CAT) or the GMAT/NET/JRF etc., with valid score.
- Alternatively, the candidates could appear in the test conducted by IIPM Research Aptitude Test (IRAT) for the program.

## PROGRAM FEE AND OTHER CHARGES

### a. Fee

FULL TIME							
Cost Heads	1st year	2nd year	3rd year	4th year	5th year	Total	Subsequent year (s)
Admission/Registration	10000	nil	nil	nil	nil	10000	nil
Tuition fees	50000	50000	50000	50000	50000	250000	50000
Learning Resources (books, e-resources, software. Etc.)	10500	nil	nil	nil	nil	10500	nil
Alumini fees	7500	nil	nil	nil	nil	7500	nil
Security deposit (refundable)	10000	nil	nil	nil	nil	10000	nil
<b>Total</b>	<b>88000</b>	<b>50000</b>	<b>50000</b>	<b>50000</b>	<b>50000</b>	<b>288000</b>	

  

PART TIME							
Cost Heads	1st year	2nd year	3rd year	4th year	5th year	Total	Subsequent year (s)
Admission/Registration	10000	nil	nil	nil	nil	10000	nil
Tuition fees	75000	75000	75000	75000	75000	375000	50000
Learning Resources (books, e-resources, software. Etc.)	10500	nil	nil	nil	nil	10500	nil
Alumini fees	7500	nil	nil	nil	nil	7500	nil
Security deposit (refundable)	10000	nil	nil	nil	nil	10000	nil
<b>Total</b>	<b>113000</b>	<b>75000</b>	<b>75000</b>	<b>75000</b>	<b>75000</b>	<b>313000</b>	

- Foreign nationals : Payment of fees equivalent in US dollars.

### b. OTHER CHARGES :

**Please note :**

- The security deposit shall be refunded only after completion of the program.
- The security amount will be forfeited if a candidate withdraw/ fails to complete the program.

### DURATION OF THE PROGRAMME

A Candidate shall submit his/ her Thesis only after a minimum period of three years from the date of registration. However, the maximum period allowed for completion of the program shall be six years.

### PROGRAMME STRUCTURE

Stage	Stage of Research	Timeline
Stage I	Course Work & Allocation of Doctoral Supervisor	One year (Semester I & II)
Stage II	Confirmation of FPM Candidature	After successful completion of coursework, the synopsis of the thesis is to be presented in front of a panel. Once the suggestions received at the presentation are duly incorporated, the synopsis shall be confirmed and communicated.
Stage III	Thesis Writing	Once the synopsis is confirmed, the Doctoral research and thesis writing shall commence.
Stage IV Stage V	Submission of Thesis Evaluation and Viva-Voce	Before the end of SIX years, from the date of Registration Once the comments from all the external examiners are received, the Viva-Voce shall be conducted.

\* Institute rules & regulations on FPM applies

## ABOUT IIPM

IIPM Bengaluru is an autonomous organization of the Ministry of Commerce & Industry, Government of India, established in 1993, to facilitate management education, training and research & consultancy for plantations and associated agri-business sector. It is co-promoted by the Commodity Boards of India viz., Coffee Board, Tea Board, Rubber Board, Coconut Development Board, Spices Board and the Plantation Associations, viz., United Planters' Association of Southern India (UPASI), Indian Tea Association (ITA) and Agri-Plantation Associations & Industries. IIPM has undertaken research and consultancy projects for the Government and various other national/international agencies including UNDP, World Bank, ADB, UN-FAO, UNCTAD, USFDA, ICAR, and ICSSR.

### How to Apply :

**Application Fee: The application fee (non-refundable)**

for candidate with valid scores of GMAT/CAT/UGC NET/JRF is	₹ 1,000/-
Candidates without valid scores, for IRAT shall be	₹ 2,000/-

The Prospectus and Application form can be downloaded from Institute's website and filled-in application along with Demand Draft in favour of "Indian Institute of Plantation Management", payable at Bengaluru and other enclosures may be sent to the following address.

### Programme Coordinators:

- Prof. A.N. Vijayakumar, Professor (Finance & Accounting) at [vk@iipmb.edu.in](mailto:vk@iipmb.edu.in)
- Dr. Dinesh Jain, Associate Professor ( Agri-Entrepreneurship & Strategy) at [dineshjain@iipmb.edu.in](mailto:dineshjain@iipmb.edu.in)



IIPM (An Organization of MC&I-GOI)
Permanent Accreditation HLACT-Texas (USA)  
Educational Membership AACSB-USA & EFMD-Brussels

FPM Admission Unit

## INDIAN INSTITUTE OF PLANTATION MANAGEMENT BENGALURU

(An Autonomous Organization of the Ministry of Commerce & Industry - Govt. of India)

Jnana Bharathi Campus, Malathalli Post, Bengaluru - 560056

+91-80-23211716 (EPABX), Fax: +91-80-23212775

E-mail : [FPMoffice@iipmb.edu.in](mailto:FPMoffice@iipmb.edu.in) Website : [www.iipmb.edu.in](http://www.iipmb.edu.in)



**भारतीय बागान प्रबन्ध सस्थान बेंगलूर**  
**INDIAN INSTITUTE OF PLANTATION MANAGEMENT BANGALORE**

(An Organization of the Ministry of Commerce & Industry, GOI)

**Centre for Advanced Management Research in Plantation**

Jnana Bharathi Campus, P.O. Malathalli, Bangalore-560056.

Tel: 91-080-23212767, 23211716 / Fax: 91-080-23212775 / E-mail: admission\_iipm@vsnl.net

Affix Candidate's  
Photograph

**APPLICATION FORM FOR FELLOW PROGRAMME IN MANAGEMENT 2024**  
**(FPM-5<sup>th</sup> Batch)**

**(Management: Agribusiness & Plantation)**

(All information to be filled in capital letters only)

<b>1. Name:</b>							
<b>2. Date of Birth :</b>		<b>Day:</b>	<b>Month:</b>		<b>Year:</b>		
<b>3. Postal Address:</b>							
<b>City:</b>	<b>State:</b>	<b>Pin:</b>	<b>Email:</b>			<b>☎:</b>	
<b>4. Permanent Address:</b>							
<b>City:</b>	<b>State:</b>	<b>Pin:</b>	<b>Email:</b>			<b>☎:</b>	
<b>5. Father's Name / Spouse's Name (if Married):</b>							
<b>Occupation:</b>			<b>Mo:</b>			<b>☎:</b>	
<b>6. Educational Qualifications [Attach CLASS X onwards Marksheets]:</b>							
Examination	Year	School / College	Board / University	Specialization	% of Marks / CGPA	Class Obtained	
<b>7. Awards / Medals / Prizes / Scholarships / Certificates / Honors, etc.,</b> (Mention only top three and those related to Academic /Professional Activities)							
Sl. No.	Name of the Award			Awarding Institution			Year
1							
2							
3							
<b>8. Qualifying Examination: CAT / GMAT / GRE / UGC-CSIR-JRF/ NET / ICAR-NET</b> (Please tick the appropriate column and give details)							
	<b>Year</b>	<b>CAT</b>	<b>GMAT</b>	<b>GRE</b>	<b>UGC-CSIR-JRF</b>	<b>NET</b>	<b>ICAR-NET</b>
<b>Reg. No.</b>							
<b>Score</b>							

<b>9. Whether belong to SC/ST/OBC/Physically Handicapped (attach certificate):</b>	
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**10. Work Experience:** From most recent to backward (Please mention full-time jobs only)\*

Sl. No.	Name of Organization	Designation	Reporting to	Nature of Duties	Period		Total Exp. in months	Monthly Salary in Rs.
					From	To		
1								
2								
3								

\* Add sheets if required.

**11. Your interest in FPM** (Please write in 500 words only)

Additional sheet may be enclosed

**12. Proposed Research Work** (Please write in 1500 words only)

Additional sheet may be enclosed

**13. Area of Specialization:** (Select only two and give your order of preference (I or II))

Sl. No.	Area	Preference
1	Economics	
2	Entrepreneurship	
3	Finance & Accounting	
4	Marketing	
5	Production & Operations Management	
6	Organizational Behaviour & Human Resource Management	
7	Strategic Management & Corporate Governance	
8	Decision Science & Information System	

**14. Sponsorship Details for Sponsored Candidates:**

Sponsored by (Please tick the appropriate box)

- Sponsored by company
- Plantation Owners
- Sponsored by Central / State Governments
- Sponsored by International Agency / SAARC Countries
- Sponsored by NRI / PIO

**15. References:** (Two are compulsory)

(1) Name: Address:  Email:                      ☎:	(2) Name: Address:  Email:                      ☎:
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<b>16. Details of Demand Draft:</b>		
<b>Name of the issuing Bank:</b>		<b>Place:</b>
<b>DD No.</b>	<b>Amount:</b>	<b>Date of Issue:</b>
<b>17. Details of enclosures sent with the application:</b>		
<b>1.</b>	<b>3.</b>	
<b>2.</b>	<b>4.</b>	
<b>18. Declaration:</b>		
All the details provided by me in this application form are true to the best of my knowledge and belief. I will produce the original certificates on demand at any stage of the programme.		
Place:		
Date :	_____ Signature of the applicant	
<b>Last date for receiving the completed application forms at the institute: 17th August, 2024.</b>		
<p><b>Please mail the filled in application form to :</b></p> <p>The Admission Unit  Indian Institute of Plantation Management  Jnana Bharathi Campus, P.O. Malathalli  Bangalore-560 056  Tel: 91-80-23212767, 91-80-23211716  Email: <a href="mailto:admissions@iipmb.edu.in">admissions@iipmb.edu.in</a>; <a href="mailto:pgpiipmb@gmail.com">pgpiipmb@gmail.com</a></p>		