



# POST GRADUATE DIPLOMA IN MANAGEMENT: AGRI-BUSINESS & PLANTATION MANAGEMENT (PGDM-ABPM)



STUDENTS' PROFILE FINAL PLACEMENTS 2023-25

## Students' Profile: PGDM-ABPM 2023-25 Career Planning Process (CPP)

The Institute is pleased to announce the CPP schedule for the 23rd batch of PGDM-ABPM program. The CPP is facilitated by Career Development Service Unit that provides interaction between prospective employers and graduating students, aimed at creating a platform for mutually beneficial choices. We are proud to state that IIPM alumni are placed in a wide range of organizations that specialize in Agri & Allied Sectors including Agri-Input, Agri-Technologies, Banking, Supply Chain Management and E-Commerce, Plantations, Retail, Food & Beverages, Commodities, Research & Consultancy and International Business. Our students are trained to develop a sector specific focus in the context of the larger economy.

We take this opportunity to invite you to join us in our CPP. In order to enable you to have a well-rounded assessment of our students, we provide a wide placement interaction space from September - March. You may also be part of December 2024-January 2025 Pool Placement Drive and gain access to a diverse pool of talent driven and industry-ready students. This event offers your company an excellent platform to connect with co-recruiters, next generation of professionals and to meet your recruitment needs. You may visit our campus on a date of your convenience during the scheduled time. You may also hold a Pre-Placement Talk (PPT) with the students to provide them relevant information pertaining to the nature of job, remuneration package, learning & growth opportunities, work environment and place of posting. Please indicate your preferred dates for campus interviews by email in advance.

The Summary of Students' Profile is provided to help you shortlist candidates. We can also arrange to send hard copies of the resumes, if required.

### The Schedule

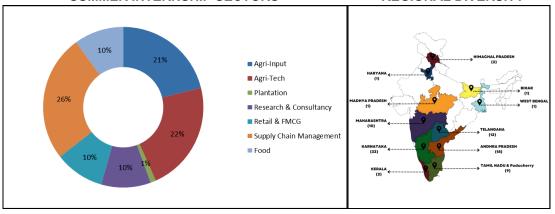
Selection Process: September, 2024 - March, 2025

Pool Placement Drive: December, 2024 - January, 2025

Availability of students to join the Organization : Mid of March, 2025 Onwards

#### SUMMER INTERNSHIP SECTORS

#### REGIONAL DIVERSITY





23PGDM-ABPM01

Qualification: B.Sc. (Hons.) Agriculture University: Jawaharlal Nehru Krishi Vishwa vidyalaya(JNKVV),Jabalpur Domicile: Madhya Pradesh

Languages Known: Hindi, Malvi, English Internship Company: Vegrow

Project Title: Streamlining Supply Chain Operations

Areas of Interest: Research and Consultancy,

Banking & Finance



#### Qualification: B.Sc.(Hons.)Agriculture University: Tamilnadu Agricultural University Domicile: Tamilnadu Languages Known: Telugu, Tamil, English Internship Company: Beforest Lifestlye Pvt. Ltd. Project Title: Executive organic certification Areas of Interest: Research and Consultancy,

23PGDM-ABPM02

#### 24 Years

24 Years

### **Anand Choori**



23PGDM-ABPM03

#### 27 Years

22 Years



Domicile: Karnataka

Languages Known: Kannada, Hindi, English Internship Company: Dhanuka Agritech Pvt Ltd. Project Title: Field engagement and Demand Generation for Biologiq products

Areas of Interest: Agri-Input, SCM

### Anup K Devangavi

Abinaya K



23PGDM-ABPM04

Qualification: B.Sc. Horticulture University: University of Horticulture, Bagalkot Domicile: Karnataka

Languages

Known: Kannada, Hindi, English, Telugu,

Malavalam

Internship Company: Vegrow Project Title: Direct Marketing Project (DMP)

Areas of Interest: Agri-Input, SCM

### Balla Kavya Keerthana



23PGDM-ABPM05

### 23 Years

Qualification: B.Sc.( Hons.) Agriculture University: Centurion University of Technology

and Management Domicile: Andhra Pradesh

Languages Known: Telugu, English, Hindi, Tamil Internship Company: Bayer Bio Science

Project Title: Seed Overfilling Reduction and Productivity improvement

Areas of Interest: Research and Consultancy, Agri-Tech

#### Basavanjali A Totagi



23PGDM-ABPM06

#### 24 Years

Qualification: B.Sc. (Hons.)Community Science University: University of Agriculture Sciences, Dharwad

Domicile: Karnataka

Languages Known: Kannada, English , Hindi Internship Company: Qualinut Food Pvt. Ltd. Project Title: Assessing Sales and Marketing Effectiveness and customer perception

Areas of Interest: Agri-Tech, Retail & FMCG

#### Chilkuri Rama Krishna Reddy



23PGDM-ABPM07

### 22 Years

Qualification: B.Sc.(Hons.)Agriculture University: Sam Higginbottom University of Agriculture Technology and Sciences

Domicile: Telangana

Languages Known: Telugu, Hindi, English Internship Company: Agriculture skill Council of

Project Title: Development of centralized online data base for Samagra Shiksha Yojana's

Monitoring and Evaluation

Areas of Interest: Research & Consultancy, Agri-

### Darshan S M



23PGDM-ABPM08

#### 23 Years

24 Years

Qualification: B.Sc.(Hons.)Agriculture University: University of Agricultural Sciences, Bangalore

Domicile: Karnataka

Languages Known: Kannada, English, Hindi,

Internship Company: Vegrow

Project Title: Understanding mandi Dynamics Areas of Interest: Agri-Input, Commodities &

Trading

Dheeraj Jain

### 23 Years

Qualification: B.Sc.(Hons.) Horticulture University: University of Horticultural Sciences, Bagalkot

Domicile: Karnataka

Languages Known: Kannada, English, Hindi, Tulu, Telugu.

Internship Company: Vegrow

Project Title: Market dynamics and factors affecting pricing of Mango in Delhi, Uttar Pradesh(UP)

Areas of Interest: Research & consultancy, Agri-

#### Dodda Sushma



23PGDM-ABPM10

Qualification: B.Sc.(Hons.)Agriculture University: Vasantrao Naik Maratwada Krishi Vidyapeet, Parbhani Domicile: Telangana

Languages Known: Telugu, English Internship Company: Beforest Lifestyle Solutions Pvt Ltd.

Project Title: Organic Certification

Areas of Interest: Research & Consultancy, Agri-

23PGDM-ABPM09

25 Years



23PGDM-ABPM11

Qualification: B.Sc.(Hons.) Agriculture University: University of Agricultural Sciences, Dharwad Domicile: Karnataka

Languages Known: Kannada, English, Hindi Internship Company: ASCI

Project Title: Training of Trainers Areas of Interest: Research and Consutancy, Retail & FMCG



23PGDM-ABPM12

#### Marketing and Cooperation University: University Of Agricultural Sciences, Dharwad Domicile: Karnataka Languages Known: Kannada, English, Telugu,

Hindi Internship Company: Vegrow

Areas Of Interest: Agri Input, SCM

#### Jadhav Prashant Prakash

23 Years



Qualification: B.Sc.Horticulture University: Dr.Balasaheb Sawant Konkan Krishi Vidvapeeth, Dapoli Domicile: Maharashtra

Languages Known: English, Hindi, Marathi Internship Company: SeedWorks International

Project Title: Farmers perception on paddy seed Areas of Interest: Agri-Input, Banking and

### Jadhav Ruchita Vijay

Qualification: B.Sc. Agriculture

University: MPKV Rahuri, Maharashtra. Domicile: Maharashtra

Languages Known: English, Hindi, Marathi Internship Company: Mahanadi spices Project Title: Market Research on Turmeric and it's Mandi Dynamics in Western Maharashtra Areas of Interest: R&C.Retail & FMCG

23PGDM-ABPM13

Jeevanathan N

#### 22 Years

Qualification: B.Sc.(Hons.) Agriculture University: Tamilnadu Agricultural University

Domicile: Tamilnadu

Languages Known: English, Tamil, Hindi Internship Company: Reliance Retail

Project Title: Overview of Quality Functions at PCS Areas of Interest: Retail & FMCG, Commodities

& Trading

23PGDM-ABPM15

### 23PGDM-ABPM14 Kangala Veda Vaishnavi

25 Years



Qualification: B.Sc.(Hons.)Agriculture University: Suresh Gyan Vihar University, Jaipur, Rajasthan

Domicile: Telangana

Languages Known: Telugu, English, Hindi Internship Company: Kaveri seeds

Project Title: Enhancing Marketing Strategies for Vegetable seeds for purchasing behavior of

Areas of Interest: Retail & FMCG, Research and Consultancy

23PGDM-ABPM16

Karumulla Ravindra Reddy

#### 24 Years



Qualification: B.Sc.(Hons.)Agriculture University: Sam Higginbottom University of Agriculture, Technology and Sciences, Uttar Domicile: Andhra Pradesh

Languages Known: Telugu, Hindi, English Internship Company: ASCI

Project Title: Sankalp's Impact Evaluating Skill Training on Dairy Farming and Aquaculture Farming in Uttar Pradesh (UP) and Bihar, GOI Areas of Interest: Agri-Inputs, Retail & FMCG

23PGDM-ARPM17

### Kiran Haranal



24 Years



Qualification: B.Sc.(Hons.) Agriculture University: University of Agricultural Sciences

Domicile: Karnataka

Languages Known: English, Kannada, Hindi,

Internship Company: Dhanuka Agritech Ltd Project Title: Comparative analysis of BiologiQ product positioning and promotion.

Areas of Interest: Agri-Input, Retail & FMCG

23PGDM-ABPM18

#### Kommareddy Divya Sindhu

#### 24 Years



Qualification: B.Sc.(Hons.) Community Science University: Acharya N.G.Ranga Agricultural University

Domicile: Andhra Pradesh

Languages Known: Telugu, English, Hindi, Kannada

Internship Company: Vegrow

Project Title: Optimizing Mango Business Operations: Lead Generation, Sourcing Planning, Identifying Opportunities and NPS Evaluation Areas of Interest: Retail & FMCG, Research and Consultancy

23PGDM-ABPM19

#### Lakshita Sharma



Internship Company: Vegrow Project Title: Established fruit X Apple

Areas of Interest: Retail & FMCG, Agri-Input



Agri-Tech

Domicile: Tamilnadu Languages Known: Tamil, English Internship Company: Intron Lifesciences

University: Tamilnadu Agricultural University

Qualification: B.Sc.(Hons.)Agriculture

Project Title: Assessing the effectiveness of Intron Poultry Feed Supplements Areas of Interest: Research and Consultancy, Banking & Finance.

23PGDM-ABPM21



Likith B K

Qualification: B.Sc.(Hons.)Agriculture University: University of Agricultural Sciences,

Domicile: Karnataka

Languages Known: Kannada, Telugu, Hindi, English .Tamil

Internship Company: Dhanuka Agritech Pvt Ltd. Project Title: Field Engagement and demand generation of Insecticides

Areas of Interest: Agri-Input,SCM

23PGDM-ABPM22

#### Mannepalli Vyshnavi

Qualification: B.Sc.(Hons.) Horticulture University: Dr.Y.S.R Horticultural University Domicile: Andhra Pradesh Languages Known: Telugu, Hindi, English.

Internship Company: BigBasket Project Title: Driving Business expansion with Promotional Tactics Areas of Interest: Banking & Finance,

Manoj Gowda P R 24 Years



24 Years Qualification: B.Sc.(Hons.)Agriculture University: University of Agricultural Sciences,

Domicile: Karnataka

Languages Known: Kannada, English, Hindi Internship Company: Vegrow

Project Title: Enchancing Sales Strategies & Customer Engagement of Mango in Tirupathi and

Areas of Interest: Agri-Input,SCM

23PGDM-ABPM24

23PGDM-ABPM23





23PGDM-ABPM25

#### 24 Years

#### Qualification: B.Sc.(Hons.) Agriculture University: Tamilnadu Agricultural University Domicile: Tamilnadu

Languages Known: English, Tamil Internship Company: Beforest Lifestyle Solutions Pvt. Ltd.

Project Title: Organic Certification Areas of Interest: Plantation, SCM

#### Mohan Kumar S



23PGDM-ABPM26

#### 23 Years

23 Years

23 Years

### Qualification: B.Sc.(Hons.) Agriculture Marketing

and Cooperation University: University of Agricultural Sciences,

Dharwad Domicile: Karnataka

Languages Known: Kannada, English, Telugu, Hindi Internship Company: Dhanuka Agritech Pvt Ltd. Project Title: Field engagement and demand generation for BiologiQ

Areas of Interest: Agri-Input,SCM.

**Muddamsetty Somashekar** 



23PGDM-ABPM27

#### 25 Years

Qualification: B.Sc. (Hons.) Agriculture University: Singhania University Domicile: Andhra Pradesh Languages Known: Telugu, English, Hindi Internship Company: Vegrow Project Title: Profiling and designing of strategies to drive supply of mango

Areas of Interest: Banking & Finance, Agri-

23PGDM-ABPM28

#### Mule Sirisha



#### Qualification: B.Sc.(Hons.)Agriculture University: Dr.Panjabrao Deshmukh Krishi Vidyapeeth Akola

Domicile: Andhra Pradesh

Languages Known: English, Telugu, Hindi

Internship Company: Savannah Seeds

Project Title: Implementation of sales & marketing activities to generate the demand

Areas of Interest: Retail & FMCG, Research &

Consultancy

#### Naresh Gowda D



23PGDM-ABPM29

#### 23 Years

Qualification: B.Sc.(Hons.)Agriculture University: University of Agricultural Sciences **GKVK Banglore** Domicile: Karnataka

Languages Known: English, Kannada, Telugu,

Internship Company: Vegrow

Project Title: Area profiling and Strategies for Supply drive of Mango

Areas of Interest: SCM, Commodity & Trading

23PGDM-ABPM30

#### Paris Savadi



#### 26 Years

Qualification: B.Sc. (Hons.) Agriculture University: University of Agricultural and Horticulturual sciences, Shivamogga Domicile: Karnataka Languages Known: Kannada, English, Hindi, Telugu

Internship Company: Sid's Farms

Project Title: Effectiveness and customer retention strategies

Areas of Interest: Agri-Input, Retail&FMCG

27 Years



23PGDM-ABPM31

Qualification: B.Sc.(Hons.)Agriculture Marketing and Cooperation University: University of Agriculture Sciences, Dharwad, Karnataka Domicile: Karnataka Languages Known: Kannada, English, Hindi,

Telugu Internship Company: Samunnati Project Title: FPO Engagement for FPO

Assessment and Impact Survey

Areas of Interest: Agri-Input, Retail & FMCG



23PGDM-ABPM32

Qualification: B.Sc.(Hons.)Horticulture University: University of Horticultural Sciences, Bagalkot, Karnataka Domicile:Karnataka

Languages Known: English, Hindi, Kannada, Telugu Internship Company: Reliance Retail Project Title: Strategic sourcing of mango pan

Areas of Interest: Agri-Input, SCM

#### Premsagar M



Qualification: B.Sc.Agriculture

University: University of Agricultural Sciences, Bengaluru

Domicile: Karnataka

Languages Known: Kannada, English, Hindi Internship Company: Dhanuka Agritech Pvt. Ltd. Project Title: Field engagement and demand generation of BiologiQ

Areas of Interest: Banking & Finance, Agri-Input

#### Pullata Amarvardhan



24 Years

Qualification: B.Sc.(Hons.)Horticulture University: Dr.Y.S.R Horticultural University

Domicile: Andhra Pradesh

Languages Known: English, Telugu, Hindi Internship Company: Dhanuka Agritech Pvt. Ltd. Project Title: Field engagement and demand generation of BiologiQ

Areas of Interest: Agri-Input, Retail & FMCG

23PGDM-ABPM33

### Rodgi Ashwini Neelkant



Qualification: B.Sc.(Hons.)Agriculture

University: Govindraoji Nikam College of Agriculture, Mandki Palvan Domicile: Maharashtra

Languages Known: English, Hindi, Marathi,

Kannada, Telugu

Internship Company: ASCI

Project Title: Maharashtra Training Partner Onboarding, Apprenticeship Program Evaluation, and Placement Data Collection

Areas of Interest: Retail & FMCG, Agri-Input

### Sachin



23PGDM-ABPM34

23PGDM-ABPM36

### 24 Years

Qualification: B.Sc.(Hons.)Agriculture University: Lovely Professional University Domicile: Haryana Languages Known: Hindi, English, Punjabi Internship Company: Crystal Crop Protection

Project Title: Study on Implementation of Sales

Strategies for Pearl Millet (Bajra) in Rewari District, Haryana.

Area of Interest: Agri-Input

#### Shubham Joshi

23PGDM-ABPM35



23PGDM-ABPM37

#### 24 Years

22 Years

Qualification: B.Sc.(Hons.) Agricultural Science and Rural Development University: Loyola Academy Domicile: Telangana

Languages Known: Hindi, English, Telugu, Marwadi

Internship Company: Vegrow Project Title: Importance of Post Harvest

Handling - Mango Areas of Interest: Commodities & Trading,

Agri-Inputs

#### Sujatha S 23 Years



Qualification: B.Sc.(Hons.)Agriculture University: Tamilnadu Agricultural University, Coimbatore Domicile: Tamilnadu Languages Known: English, Tamil

Internship Company: Way2Agribusiness India Project Title: Analyzing the efficiency of Bio-Fertilizers in Bengaluru Region

Areas of Interest: Research and Consultancy, Banking & Finance



23PGDM-ABPM38

#### 24 Years

Qualification: B.Sc.Agriculture University: University of Agriculture Science, Dharwad

Domicile: Karnataka

Languages Known: English, Kannada, Hindi,

Internship Company: Reliance Retail

Project Title: Enhancing customer experience in jio

Areas of Interest: Agri-Input, Research &

Consultancy

#### Surya S 23 Years Qualification: B.Sc.(Hons.)Co-operation and



University: Kerala Agricultural University

Domicile: Kerala

Languages Known: English, Hindi, Malayalam, Tamil

Internship Company: STP Research Project Title: Role, Importance and Process of Market Research in the Agriculture Input Sector Areas of Interest: Research and Consultancy,

Banking & Finance

23PGDM-ABPM40

23PGDM-ABPM39

#### Tarase Kartik Avinash

23PGDM-ARPM41

#### 24 Years

Qualification: B.Sc. (Hons.) Agriculture University: Dr. Paniabrao Deshmukh Krishi Vidyapeeth, Akola

Domicile: Maharashtra Languages Known: English, Hindi, Marathi Internship Company: Reliance Retail Project Title: An Analysis of Sourcing Models, Operations for Competitors, and Branding Opportunities of Reliance Retail Areas of Interest: Research and Consultancy,

FMCG and Retail

23PGDM-ABPM42

#### Thota Phanindra



#### Qualification: B.Sc. (Hons.) Horticulture University: Dr. Y.S.R. Horticultural University

24 Years

Domicile: Andhra Pradesh

Languages Known: Telugu, English, Hindi

Internship Company: Vegrow Project Title: Strategic Sourcing and Market Linkages of Sweet Lime

Areas of Interest: Agri-Input and Commodities &

#### Valaboju Amulya

23PGDM-ABPM43

#### 23 Years

Qualification: B.Sc. (Hons.) Agricultural Science and Rural Development

University: Loyola Academy Degree and PG College, Osmania University, Hyderabad.

Domicile: Telangana Languages Known: English, Telugu, Hindi Internship Company: Mahanadi Spices Project Title: Market Research and Value chain

analysis of Guntur chilli Areas of Interest: Research & Consultancy and Agri-Tech

### Vennam Saikrishna Reddy



Domicile: Telangana

Languages Known: English, Hindi, Telugu Internship Company: Exome Life Sciences Pvt.

Project Title: Enhancing Sales and Marketing Strategies based on farmers' in-field Evaluation of Bio stimulants in Agri-Input Sector Areas of Interest: Agri-Input, Retail and FMCG

#### Vinay C Banakar



23PGDM-ABPM45

#### 24 Years

Qualification: B.Sc. (Hons.) Agriculture University: Keladi Shivappanayaka University of Agricultural and Horticultural Sciences, Shivamogga Domicile: Karnataka

Languages Known: English, Hindi, Kannada Internship Company: Varaha Climateag Pvt Ltd Project Title: Identifying and Onboarding Strategic Partners for Agroforestry and Carbon Sequestration Projects in Karnataka and Uttar Pradesh Areas of Interest: Agri-tech, Agri-Input

#### **Anshul Kaundal**



23PGDM-ABPM44

23PGDM-ABPM46

### 23 Years

Qualification: B.Sc. (Hons.) Agriculture University: CSKHPKV, Palampur Domicile: Himachal Pradesh Languages Known: English, Hindi, Pahadi Internship Company: Exome Life Sciences Pvt.

Project Title: Digital Marketing Strategies in Agriculture Inputs through a Data-Driven Approach to Enhance User Engagement and

Global Reach Areas of Interest: Research & Consultancy and

**FMCG** 

#### Alen James



23PGDM-ABPM47

#### 24 Years

Qualification: B.Sc. (Hons.) Horticulture University: Tamil Nadu Agricultural University Domicile: Kerala

Languages Known: Malayalam, English, Tamil Internship Company: Beforest Lifestyle Solutions Pvt. Ltd

Project Title: Comprehensive Research and Implementation of Organic Certification & Business Model Canvas (BMC) for Beforest Lifestyle Solutions Pvt. Ltd, Problem & Solution for Veggie bag Areas of Interest: Research and Consultancy, **FMCG** and Retail

#### **B V Lokesh**



23PGDM-ABPM48

#### 23 Years

23 Years

Qualification: B.Sc. (Hons.) Agriculture University: University of Agricultural Sciences GKVK, Bengaluru

Domicile: Karnataka

Languages Known: English, Hindi, Kannada, Telugu

Internship Company: Vegrow

Project Title: Strategic Mango Procurement for B2R and Data Reconciliation in Fruit X-D

Bangalore Areas of Interest: Research and Consultancy,

Agri-Input

#### Belde Saikiran



23PGDM-ABPM49

#### 26 Years

Qualification: B.Sc. (Hons.) Agricultural Science and Rural Development University: Osmania University Domicile: Telangana

Languages Known: English, Hindi, Telugu Internship Company: Vegrow

Project Title: Strategic Vendor Sourcing of Mango by DMP in Khammam (Telangana)

Areas of Interest: Banking and Finance, Agri-

23PGDM-ABPM50

#### Chaudhari Kalpesh Ravindra



Qualification: B.Sc. (Hons.) Agriculture Business Management

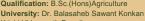
University: Mahatma Phule Krishi Vidyapeeth, Rahuri

Domicile: Maharashtra

Languages Known: English, Hindi, Marathi Internship Company: Vegrow

Project Title: Streamlining Fruit (Mango) Value

Areas of Interest: Agri-Input, Supply Chain Management (SCM)



Krishi Vidyapeeth, Dapoli Domicile: Maharashtra

Languages Known: English, Hindi, Marathi

Internship Company: Biostadt Project Title: Devising Marketing Strategy for

Novel Downey mildew product in Grape

Segment Areas of Interest: Agri-Input, SCM





#### Deeksha S Gowda



23PGDM-ABPM53

#### 23 Years

Qualification: B.Sc.(Hons.)Horticulture University: Keladi Shivappanayaka University of Agricultural and Horticultural Sciences, Shivamogga

Qualification: B.Sc. (Hons) Agriculture

Vidhva Peeth, Maharashtra

Domicile: Andhra Pradesh

University: Vasanthrao Naik Marathwada Krishi

Project Title: Mango Buying and Merchandising

Areas of Interest: Agri-Input and Research &

Languages Known: Telugu, Hindi, English Internship Company: BigBasket

Domicile: Karnataka

Consultancy

Languages Known: English, Kannada, Hindi Internship Company: Mahanadi Spices Project Title: Sustainability, certification and use of technology for tracking and traceability across coffee value chain Areas of Interest: Agri-Tech, Commodities &

#### Denis J Agadi



23PGDM-ABPM54

#### 23 Years

25 Years

Qualification: B.Sc.(Hons.)Horticulture University: Keladi Shivappanayaka University of Agricultural and Horticultural Sciences, Shivamogga

Domicile: Karnataka

Languages Known: English, Hindi, Kannada Internship Company: Dhanuka Agritech Pvt.

Project Title: Field engagement and Demand generation of BiologiQ

Areas of Interest: Agri-Input, Research & Consultancy

#### Gandhe Suma



23PGDM-ABPM55

#### 23 Years

Qualification: B.Sc.(Hons.) Agriculture University: VNMKV University, Parbhani Domicile: Telangana

Languages Known: English, Hindi, Telugu Internship Company: Exome Life Sciences Pvt Ltd. Project Title: Enhancing Sales and Marketing Strategies through Farmers' Field Evaluation Areas of Interest: Agri-Input, Retail & FMCG

### Gangireddygari Likitha



23PGDM-ABPM56

Qualification: B.Sc.(Hons.) Agriculture University: Acharya N.G.Ranga Agricultural University

Domicile: Andhra Pradesh

Languages Known: English, Telugu, Hindi Internship Company: Bayer BioScience Pvt Ltd. Project Title: Remnant Seed Reduction-Cost Reduction

Areas of Interest: Agri-Input, Research & Consultancy

#### **Gnyanesh Peddapalem**



23PGDM-ABPM57

#### 25 Years

23 Years

Qualification: B.Sc.(Hons.)Agriculture University: Tamilnadu Agriculture University Domicile: Andhra Pradesh

Languages Known: English, Telugu, Tamil, Hindi Internship Company: Varaha Climate Ag Pvt Ltd. Project Title: Afforestation, Reforestation,

Revegetation (ARR)

Areas of Interest: Agri-Tech, Retail & FMCG

#### Harsha Wardhini M



23PGDM-ABPM58

#### 25 Years

23 Years

24 Years

#### Qualification: B.Sc.Agriculture University: Tamilnadu Agriculture University

Domicile: Tamilnadu

Languages Known: English, Tamil Internship Company: Vegrow

Project Title: Optimizing Mango Sales through

Price Benchmarking and Improved Data

Areas of Interest: Banking & finance, Research & Consultancy

### J M Jeevan kumar



#### Qualification: B.Sc.(Hons.)Agriculture

University: Keladi Shivappa Nayaka University of Agricultural and Horticultural Sciences. Shivamogga

Domicile: Karnataka

Languages Known: Kannada, English, Telugu,

Internship Company: Vegrow

Project Title: Discovery & study of Tender Coconut Supply across the Micro-pockets of Karnataka and Vendors Profiling.

Areas of Interest: SCM, Agri-Input 23PGDM-ABPM60

#### Jarupula Sumanth Vinaik



### Qualification: B.Sc.Agriculture

University: Bhagwant University Domicile: Telangana Languages Known: Telugu, English, Hindi Internship Company: Exome Life Sciences Pvt.

Project Title: Study on Effectiveness of promotional strategies adapated by Exome Life sciences in Punganur

Areas of Interest: Research & Consultancy,

Agri-Input



23PGDM-ARPM63

Qualification: B.Sc.(Hons.) Agriculture University: Pondicherry University Domicile: Puducherry

Languages Known: Tamil, English Internship Company: The Cottanad Plantations

Project Title: Field Operations and Office administration in Coffee and Tea Plantation. Areas of Interest: Plantation, Agri-Input



23PGDM-ABPM64

### Domicile: Andhra Pradesh

Qualification: B.Sc.Agriculture

University: VNMKV Agriculture University,

Languages Known: English, Hindi, Telugu, Tamil Internship Company: Coromandel International

Project Title: Market Research and Analysis of GROWMOR APP

Areas of Interest: Research & Consultancy and Agri-Tech

#### Kumari Satya

23PGDM-ABPM65

### 23 Years

Qualification: B.Sc. Agriculture University: Sri Dev Suman Uttrakhand University Domicile:Bihar

Languages Known:English,Hindi,Thethi Internship Company: Reliance Retail Project Title: Overall Functioning Of PCS(KOL) Areas of Interest: Research and Consultancy,

Banking & Finance

#### Madane Shreya Dhondiram

### 23 Years Qualification: B.Sc.Agriculture

University: Mahatma Phule Krushi Vidvapith.Rahuri(Maharashtra) Domicile: Maharashtra

Languages Known: Hindi, English, Marathi Internship Company: STP Research

Project Title: Role, Importance and Process of Market Research in the Agri-Input Sector Areas of Interest: Research and Consultancy,

Retail

#### Mallikarjun T M



23PGDM-ABPM67

Qualification: B.Sc. (Hons.) Agriculture University: Keladi Shivappa Nayaka University of Agricultural and Horticultural Sciences, Shivamogga Domicile:Karnataka

Languages Known: Kannada, Hindi, English Internship Company: Varaha ClimateAg Pvt. Ltd. Project Title: Afforestation, Reforestation, Revegetation

Areas of Interest: Agri-Tech, Agri-Input

#### 23 Years



23PGDM-ARPM68

#### Manoj Kumar B O

23PGDM-ABPM66



Languages Known: Kannada, English, Hindi Internship Company: Exome Life sciences Pvt.

Project Title: Manasoil product promotion.

outreach, and sales growth initiatives

Areas of Interest: Agri-Input,Research &

Consultancy

### Monika C G



23PGDM-ABPM69

#### 23 Years

Qualification: B.Sc.(Hons.)Horticulture University: University of Agricultural and Horticultural Sciences, Shivamogga Domicile: Karnataka

Languages Known: Kannada, English Internship Company: Jovaki Agrofood Pvt. Ltd. Project Title: Study on Consumer awareness and promotional activities of Jamun Value added products

Areas of Interest: Research & Consultancy, Banking & Finance

24 Years



#### Naga Lingam Gayathri Prasuna



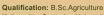
Internship Company: Varaha ClimateAg Pvt. Ltd. Project Title: Afforestation, Reforestation,

Areas of Interest: Agri-Tech, Research &

Consultancy

#### 23PGDM-ABPM70

#### Namburi Pavani Priyanka



University: Centurion University of Technology and Management

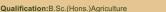
Domicile: Andhra Pradesh

Languages Known: Telugu, Hindi, English Internship Company: Agriculture Skill Council of

Project Title: Development of digital educational Resources and research on skill gaps in agriculture Areas of Interest: Research & Consultancy, Banking & Finance

23PGDM-ARPM71

### Nandeesh Shivanand Saunshi



22 Years

24 Years



University: University of Agricultural and Horticultural Sciences, Shivamogga. Domicile: Karnataka Languages Known: Kannada, Hindi, English

Internship Company: Dhanuka Agritech Ltd Project Title: Field engagement and demand generation of Biologicals

Areas of Interest: Agri-inputs, Retail & FMCG



Qualification: B.Sc.(Hons.)Agriculture University: University of Agricultural Sciences, GKVK, Bangalore

Domicile: Karnataka

Languages Known: Kannada, Hindi, English, Telugu Internship company: Dhanuka Agritech Ltd Project Title: Field engagement and demand

generation of BiologiQ Areas of Interest: Agri-Input, Research&

consultancy



23PGDM-ABPM74

Qualification: B.Sc.Agriculture University: Sri Dev Suman Uttarakhand

University

Domicile:Tamilnadu

Languages Known: English, Tamil, Hindi Internship company: Dhanuka Agritech Ltd

Project Title: Field engagement and demand generation of Insecticide

Areas of Interest: Agri-Input, SCM

#### Padol Harshvardhan Prabhakar

#### 23 Years

Qualification: B.Tech Agricultural Engineering University: Mahatma Phule Krishi Vidhyapeeth,

Domicile: Maharashtra

Languages Known: English, Hindi, Marathi Internship Company: Fyllo (AgriHawk

Technologies Private Limited)

Project Title: Demand Generation and Campaign Assessment for lot Devices in Agriculture: Nero and Kairo

Areas of Interest: Agri-Input, SCM

### Patil Aniket Rajendra

#### 23 Years

Qualification: B.Sc.(Hons.)Horticulture University: Mahatma Phule Krishi Vidyapeeth, Rahuri

Domicile: Maharashtra

Languages Known: Marathi, English, Hindi, Japanese

Internship Company: Advanta Seeds

Project Title: To evaluate campaign effectiveness, farmers adoption of Tejaa(081) along with mapping success of Tejaa(081) campaign in Salem TN Areas of Interest: Agri-Input, Research & consultancy

23PGDM-ABPM75

#### Pavithra V

#### 23 Years

Qualification: B.Sc.(Hons.)Agriculture University: Tamilnadu Agricultural University

Domicile: Tamilnadu

Languages Known: Tamil, English Internship Company: Exome Lifesciences Pvt.

Project Title: Developing Sales and Marketing Strategies, Analysing the Impact and Feedback of Exome products in Erode

Areas of Interest: Retail & FMCG, Agri-Input

#### Podugu Gnanadeep

23PGDM-ABPM76



Qualification: B.Sc.(Hons.)Agriculture University: Lovely Professional University Domicile: Andhra Pradesh

Languages Known: English, Telugu, Hindi Internship Company: BigBasket

Project Title: Mango Buying and Merchandise (sourcing)

Areas of Interest: Agri-Input, Retail & FMCG

#### 23PGDM-ABPM77

#### 27 Years

22 Years

Qualification: B.Sc. (Hons.) Horticulture University: University of Horticultural Sciences, Bagalkot

Domicile: Karnataka

Languages Known: English, Hindi, Kannada Internship Company: Dhanuka Agritech Ltd Project Title: Field Engagement and Demand generation of BiologiQ

Areas of Interest: Agri-Input, Retail & FMCG

#### Pundalik Ullagaddi

23PGDM-ABPM78

#### 24 Years

23 Years

Qualification: B.Sc. (Hons.) Agriculture University: University of Agriculture Science Dharwad

Domicile: Karnataka

Languages Known: English, Kannada, Hindi Internship Company: Exome Lifesciences Pvt Ltd Project Title: Demand creation and enhancing effective lead generation campaigns to encounter sales of exome products

Areas of Interest: Agri-Input, Research & Consultancy

Qualification: B.Sc.(Hons.)Horticulture



### Praveen Mathapati



23PGDM-ABPM79

#### Ravikoti Vijay Sagar Sharma

Qualification: B.Sc. (Hons.) Agriculture University: Mahatma Phule Krish Vidyapeet, Rahuri

Domicile:Telangana

& FMCG

Languages Known: English, Hindi, Telugu, Kannada, Marathi

Internship Company: Agriculture Skill Council of

Project Title: Evaluating the Effectiveness of ASCI's Skill-Building Programs for 10th and 12th Grade Students under the Samagra Shiksha Abhiyan by the Ministry of Education, GOI Areas of Interest: Research & Consultancy, Retail

23PGDM-ABPM82

#### Sahana Palled



University: Keladi Shivappa Nayaka University of Agriculture and Horticulture Sciences, Shivamogga Domicile: Karnataka

Languages Known: Kannada, English, Telugu Internship Company: Dhanuka Agritech Limited Project Title: Field Engagement and Demand Generation of Insecticide

Areas of Interest: Agri-Input, Research & Consultancy

23PGDM-ABPM81



23PGDM-ABPM83

Qualification: B.Sc.(Hons.)Agriculture University: Dr.Bhima Rao Ambedkar University Domicile: West Bengal Languages Known: Bengali, Hindi, English

Internship Company: BigBasket Project Title: A study on consumer buying

behaviour for online grocery Retail Areas of Interest: Agri-Input, Retail & FMCG



23PGDM-ABPM84

Qualification: B.Sc.(Hons.)Agriculture University: Parbhani University Domicile: Andhra Pradesh Languages Known: Telugu, Hindi, English

Internship Company: Savannah seeds Project Title: Implementation of sales & marketing activities to generate the demand for Hybrid Paddy Areas of Interest: Agri-Input, SCM

#### Vaibhav R Pai



Qualification: B.E. (E & C) University: Visvesvaraya Technological University

Domicile:Karnataka

Languages Known: English, Hindi, Kannada, Konkani, Tulu

Internship Company: Vegrow Project Title: Tender Coconut Procurement

Areas of Interest: Research & Consultancy, Commodities & trading

24 Years

27 Years

#### Vasireddy Pavan Kumar

24 Years



23PGDM-ABPM87

University Domicile: Andhra Pradesh

Languages Known: Telugu, English, Hindi Internship Company: Dhanuka Agritech Limited Project Title: Field Engagement and Demand

Generation of BiologiQ Areas of Interest: Agri-Input, Research & Consultancy

23PGDM-ABPM86

24 Years



23PGDM-ABPM88

Qualification: B.Sc. (Hons.) Agriculture University: University of Agricultural and Horticultural Sciences, Shivamogga Domicile:Karnataka Languages Known: Kannada, Hindi, Telugu, English

Internship Company: Dhanuka Agritech Limited Project Title: Field Engagement and Demand

Generation of BiologiQ Areas of Interest: Agri-Input, Research &

Consultancy







Qualification: B. Tech Food Technology

Domicile: Karnataka Languages Known: Kannada, English, Hindi, Telugu, Tamil

University: University of Agricultural

Sciences.Dharwad

Internship Company: Qualinut Food Pvt Ltd Project Title: Strategic Operations Enhancement

Areas of Interest: Retail & FMCG. Food processing

23PGDM-ABPM89

#### Yarragundla Mukunda Reddy



23PGDM-ABPM90

22 Years

Qualification: B.Sc.(Hons.)Agriculture University: Sam Higginbottom University of Agriculture Technology and Sciences

Domicile: Andhra Pradesh

Languages Known: Telugu, Hindi, English Internship Company: Savannah seeds pvt ltd Project Title: Implementation of sales & marketing activities to generate the demand for Research Paddy in Telangana

Areas of Interest: Agri-Input, Retail & FMCG

23PGDM-ABPM91

Munagala Praveen Kumar



#### Qualification: B.Sc.(Hons.)Agriculture

23 Years

24 Years



to drive supply of mango to mandi from different micropockets in tirupathi area Areas of Interest: Agri-Input, Retail & FMCG

Project Title: Profiling and designing of strategies

Languages Known: English, Telugu, Hindi

#### Patil Avishkar Shantinath





24 Years Qualification: B.Sc.(Hons.)Agriculture

Domicile: Maharashtra Languages Known: English, Marathi, Hindi,

Kannada Internship Company: vegrow

Project Title: Optimizing Supply Chain Operations

Areas of Interest: Agri-Input, SCM

23PGDM-ABPM92

#### Bellari Pavani



Qualification: B.sc.(Hons.) Agriculture University: Acharya NG Ranga Agricultural University

Domicile: Andhra Pradesh

University: MPKV, Rahuri

Domicile: Andhra Pradesh

Internship Company: Vegrow

Languages Known: Telugu, English, Kannada,

Internship Company: Coromandel International

Project Title: Scope of fertigation and drone spraying in chilli farmers

Areas of Interest: Agri-Input, Research & Consultancy

23PGDM-ABPM93





### Contact Information

### Mr. S. Franklin Fernando

Executive (Placement & Corporate Relations)

Career Development Service Unit
Ph.No: +91-7550142824, Email: abpmplacement@iipmb.edu.in



Indian Institute of Plantation Management
Jnana Bharathi Campus, Malathalli, P.O., Bengaluru-560056
Tel: +91-80-23211716 / 23212770

Fax: +91-80-23212775