



IIPM

भारतीय बागान प्रबन्ध संस्थान बेंगलुरु

INDIAN INSTITUTE OF PLANTATION MANAGEMENT BENGALURU

(An Autonomous Organization of the Ministry of Commerce & Industry - Govt. of India)



TWO-YEAR
POST GRADUATE DIPLOMA IN MANAGEMENT :
FOOD PROCESSING & BUSINESS MANAGEMENT
(PGDM-FPBM) 2026-28 (10th Batch)

Approved by AICTE-MoE-Gol

NBA Accredited, Equivalent to MBA by AIU



“Creating Techno - Managers for the Food Business!”



MESSAGE FROM THE DIRECTOR

It is my privilege to welcome you to the fascinating campus of Indian Institute of Plantation Management (IIPM), the flagship institute with expertise in managing the entire value chain right from cultivation, processing and domestic & international marketing of vast range of plantation crops that include tea, coffee, rubber, spices, coconut, cotton, sugarcane, forestry plantation, horticulture, fodder plantations, herbal & medicinal plantations, nuts, apiary (bee-keeping), etc.

Established in 1993, IIPM Bengaluru is an autonomous organization of the Ministry of Commerce & Industry, Government of India, engaged in management education, research, training and consultancy with Centres at Jorhat (Assam) and Vijayawada (Andhra Pradesh).

The Institute offers highly sought after 24 months Post-Graduate Diploma in Management (PGDM) on Food Processing & Business Management (FPBM) tailored to the needs of the processed food sector. Since its inception, the Institute has been actively involved in delivering capacity building & Management Development Programs (MDP) and undertaking research & consultancy assignments for the benefit of the stakeholders of the sector. Over the years, trained more than 50,000 executives, managers, planters, scientists, commodity board's officials, and students from India and several foreign countries.

IIPM is one of the few management institutes in the country that works in close collaboration with industry, government bodies, development organizations, and other associated stakeholders by providing high quality training, research and long-duration programs for participants from India and foreign countries. The Institute's captivating landscape with spectacular view of Bengaluru combined with highly competent and experienced faculty with strong hands-on management expertise makes IIPM a uniquely positioned Institution delivering high quality management and executive education.

As we move forward, we remain committed to nurturing responsible leaders and professionals who will shape the future of industry and the society.

I am happy to invite you to our fascinating campus committed to world class teaching and learning.

Dr. S. Senthil Vinayagam

VISION

To be the most preferred global program for aspiring food processing business managers and entrepreneurs

MISISON

- M1. To impart techno-managerial knowledge and skills towards creating innovative and socially responsible managers and entrepreneurs.
- M2. To adopt contemporary and relevant pedagogy with industry orientation to enable experiential learning.
- M3. To enhance global relevance of the program through academic and research collaboration and multi cultural immersion.
- M4. To continuously strive to develop and augment state-of- the-art academic and research environment.

GENESIS OF IIPMB

IIPMB set up at the initiative of Ministry of Commerce and Industry, Government of India, is a renowned academic institute offering Post-Graduate Program in Food Processing & Business Management. IIPMB's mandate is to create a unique pool of talented professionals in the domain and provide career advancement opportunities to its students.

PROGRAM HIGHLIGHTS

- * 2-year AICTE approved Residential Program.
- * A green campus with state-of-the-art infrastructure.
- * Curriculum designed to meet emerging needs of Food Processing and Business Management.
- * Provision for international exposure through Study Abroad Program.
- * A multi-disciplinary eminent faculty team with more than 100 man years of experience founded on its 4-I Principle "Intensive- Institute-Industry-Interaction".

INTERNATIONAL LINKAGES

- a) Harper Adams University, Newport, UK
- b) The German Agricultural Training Center (DEULA), Nienburg, Lower Saxony, Germany
- c) The Royal Agricultural University (RAU), Cirencester, UK
- d) Rwanda Institute of Cooperatives, Entrepreneurship, and Micro-Finance (RICEM), Kigali, Rwanda
- e) The Committee on Sustainability Assessment (COSA) University of Mauritius

ABOUT THE PROGRAM

Food processing is one of the largest sectors in India which has huge potential in terms of production, growth, value addition, consumption and exports. Currently the sector witnesses the emergence of new markets for processed and value added products both at national and international level. Food processing sector is a major source of employment / entrepreneurship and adds value to foreign exchange. The program with a focus on food industry has been designed in close coordination with stakeholders from food industry to impart the knowledge and required skills to be a game changer in the field with "Learn, Do and Serve" as its guide.

A state-of-the-art Assurance of Learning (AoL) policy of IIPMB transforms the student as a techno-managerial individual, who will learn on mission-critical skills in food analytics and laboratory accreditation, nutrition & food technology, cool & cold chains and food quality & safety management for food business. The students will be trained on the various functional aspects in food quality & safety, marketing, finance, human resources, decision sciences and supply chain management necessary for success in food -related enterprises. A range of sector-specific courses to meet the requirements of food industry, viz., processing and value addition for products, packaging & marketing for food business, food retail, product and brand management, financial management, exports & international business, global quality & safety management systems, food laws & taxes, project feasibility & business plan are embedded in the curriculum that brings more rigour. In addition to the in house classroom teaching and learning, the pedagogy also includes experiential learning through field visits, internship, thesis writing and study abroad program. The program equips the students to obtain knowledge on operations with respect to variety of sub sectors- viz, dairy, poultry, beverages, processed meat, millet based bakery products, etc.

CURRICULUM OVER VIEW

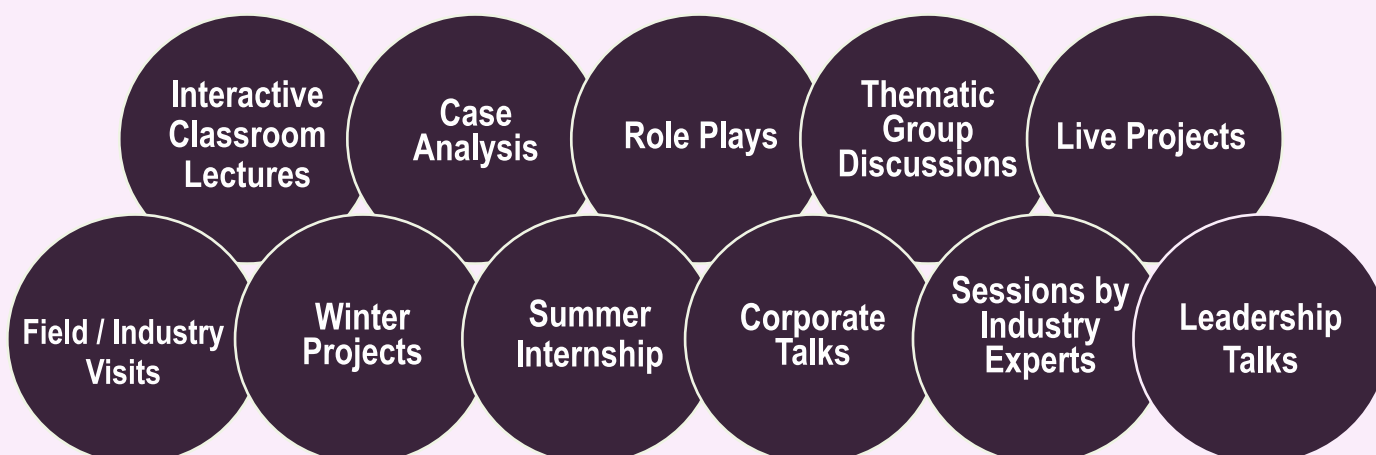
Program Duration : 2-Year Residential Program commencing July 2026

The program is divided into 6 trimesters covering 102 credits including Corporate Training Segment (summer internship) of 12 weeks. It integrates operational, behavioural, managerial and strategic aspects of food business. Intensive-Industry-Institute-Interaction (4-Is) brings experts from food processing business closer to the student community and the program is customized to suit their requirements.

PROGRAM CURRICULUM GROUPING BASED ON COURSE COMPONENTS

Course Component	Percentage (%) on total credits of the program	Total number of contact hours	Total number of credits
Program Core	66.18%	675	67.5
Program Electives	8.82%	90	9
Open Electives	2.94%	30	3
Skill Development Workshops	8.82%	90	9
Winter Project	1.47%	15	1.5
Corporate Training Segment	3.92%	40	4
Research Project/Final Dissertation	7.84%	80	8
Total	100%	1020	102

PEDAGOGY



PROGRAM STRUCTURE & CREDITS

Trimester I (July - October)		
Description	Name of Course	Credits
Program Specific	1.1: Fundamentals of Food Business Management	3
General	1.2: Managerial Economics	3
Functional	1.3: Financial Accounting for Management	3
	1.4: Organization Design & Behaviour	3
Analytics	1.5: Statistics for Management	3
	1.6: IT Applications in Business	1.5
Skill Development Workshops	1.7: Business Communication- Oral	1.5
Duration:12 weeks	Sub- Total	18

Trimester IV (July - September)		
Description	Name of Course	Credits
Program Specific	4.1: Food Safety & Quality Management	3
General	4.2: Strategic Management in Food Business	3
	4.3: Logistics & Supply Chain Management	3
Program Elective	Elective 1: 4.4: Product & Brand Management (M) 4.4: Cold Chain Management (OPs) 4.4: Talent Acquisition and Development (HR)	3
	Elective 2: 4.5: Packaging & Labelling for Food Business (OPs) 4.5: Digital Marketing (M) 4.5: Banking Theory and Practice (F) 4.5: Performance and Compensation Management (HR)	3
Skill Development Workshops	4.6: Personality Development & Resume Writing	1.5
Duration:12 weeks	Sub- Total	16.5

Trimester II (October - December)		
Program Specific	2.1: Food Chemistry & Analysis	3
General	2.2: Business Environment & Policy	3
Functional	2.3: Marketing Management	3
	2.4: Cost & Management Accounting	3
Analytics	2.5: Prescriptive Analytics	1.5
Skill Development Workshops	2.6: Business Communications Written	1.5
Projects	Winter Project	1.5
Duration:12 weeks	Sub- Total	16.5

Trimester V (October – December)		
Program Specific	5.1: Emerging Technologies in Food Processing	1.5
General	5.2: Entrepreneurship & Innovation	3
Functional and Specializations	Elective 3: 5.3: Food Retail Management (M) 5.3: Fintech and Services(F) 5.3: Advanced Organisational Behaviour (HR) 5.3: Live Stock Management (OPs)	3
Analytics	5.4: Business Analytics	3
Skill Development Workshops	5.5: Universal Human Values	1.5
Projects	Research Project (Formulation, Development & Report Submission)	4
Duration:12 weeks	Sub- Total	16

Trimester III (January - April)		
Program Specific	3.1: Production and Operations Management in Food Processing	3
Functional	3.2: Financial Management	3
	3.3: Buyer Behaviour for Food Business	3
	3.4: Human Resource Management	3
Analytics	3.5: Business Research Methods	3
Skill Development Workshops	3.6: Creativity & Problem Solving	1.5
Duration:12 weeks	Sub-Total	16.5
Projects	Corporate Training Segment (CTS)	4
Duration:12 weeks	Sub- Total	4

Trimester VI (January – March)		
Program Specific	6.1: International Food Business Management	3
Program Elective	Elective 4: 6.2: Sales Management in Food Business (M) 6.2: Beverage Processing Technology Management (OPs) 6.2: HR Analytics (HR)	3
Open Electives	Elective 5: 1. Managing Farmer Collectives 2. Start Up Management 3. Sustainability Management 4. Conflict Management and Negotiation 5. International Commodity Management * Choose any two courses with 1.5 credit each	1.5 1.5
	6.3	
Skill Development Workshops	6.4: Business Etiquettes	1.5
Projects	6.5: Research Project (Report writing, Presentation & Viva)	4
Duration:12 weeks	Sub-Total	14.5
	Total Credits	102

TEACHING AND LEARNING

PGDM-FPBM offers a range of sector-specific courses to meet requirements of the industry. The faculty carefully craft curriculum and develop effective Assurance of Learning (AoL) resources and best practices for student learning.

Special emphasis is given to practical learning sessions utilizing the institute's labs on tea tasting, coffee brewing, fruit processing, coconut processing and nutrients analysis.

IIPMB contributes to students through three primary activities: teaching, research and corporate training/ internship. The faculty and academic facilities (library, computer center, technical lab, knowledge resource center, career development unit) campus and academic ambience are unsurpassed by those of any institutions. The institute offers its teaching and learning transactions through lectures, video, seminar, group work, case study method, issue analysis, cyber learning, role plays, sensory test for product innovation, market survey, field & industry visits, study abroad and guest lectures.

STUDY ABROAD PROGRAM

The Institute offers a scope for international exposure and learning through its unique Study Abroad Program (non- credit). It aims at providing hands on experience to learn from multinational companies and reputed faculty from across the world (Singapore, Malaysia, Thailand, China, USA, Africa and Indonesia).

CAREER DEVELOPMENT CELL

- ❑ Institute's CDS unit facilitates students to identify their potential skill and nurture them to be employable in their preferred sector.
- ❑ Institute is well equipped to welcome either of the campus placement models i.e., On-Campus (or) Off Campus Placement Process.
- ❑ Organizations from Food Processing sectors are invited to tap the talent from our current batch of students.
- ❑ Organizations are invited to visit IIPMB campus for placement process that includes Pre - Placement Talks, Group Discussion, Written Test, Case Study Analysis and Interviews.
- ❑ Organization are requested to route all correspondences through the CDS unit.



PLACEMENT RECORD

Placement record has been bright and attractive. Graduates of the Institutes are placed in leading companies.

PLACEMENT : OUR SELECT RECRUITERS

AGRI INPUT	
AGRI TECH	
COMMODITIES	
SCM	
PLANTATIONS	
BANKING FINANCE	
ABROAD	
RESEARCH CONSULTANCY	
RETAIL	
FOOD PROCESSING	
AGRICULTURAL EXPORT	

CORPORATE SPEAK



It has always been a pleasure recruiting from IIPM. The students we have hired have consistently demonstrated strong knowledge, adaptability, and a professional attitude, which aligns well with CPF India organizational culture. We truly value this long - standing association and look forward to continuing our partnership in nurturing future talent

Mr. Jose Jacob
Manager-Recruitment
Corporate

We had hired for our BTL Marketing Executive role from IIPM. Had a experience with regards to the hiring process at the campus. students were well informed about the role, and always had a thirst for asking questions for a deeper understanding for the role, whether they got selected or not, they carried positive and learning spirits towards the role and industry specific doubts. Students are very hard-working,passionate, and committed towards the assigned role. wishing for a long term collaboration with IIPM

Ms.Satyadipa Sarangi
Talent Acquisition, Sid's Farm



The vibe at IIPM from the entrance to the centre is so pleasant that you can only look for positive outcomes from such an institution. IIPM prepares its students for the corporate culture & Instills in them the highest degree of professionalism. Green minds continue to have a very high interest in students because they are enthusiastic, Bright and smart working. The support, Mentorship of the faculty, and the placement platforms is a holistic organisation. Overall, It was an amazing experience to meet the wonderful students, Who are being taught by accomplished faculty: Most importantly they are counselled, Assisted & aligned towards industry demands by the placement division.

Dr. Subashini Ramaswamy
Founder & CEO, Greenminds

I always appreciate how productive and reliable IIPM students are. the passion and talent for managing things keeps the team inspired and excited. We MLIT Sol Pvt Ltd would like to appreciate the management, Faculty, Placement cell for their commitment and cooperation. Future positive contributions from the institute are something we look forward from you.

Mr.Srinivas Chindam
CEO, MLIT



TESTIMONIALS FROM ALUMNI



Mr. Jayasuriya C.R

FPBM 2021-2023

Pan South India - Business Development
(Dairy Division) Britannia Industries Limited

"I'm truly blessed to have been part of the Indian Institute of Plantation Management (IIPM), where I was shaped by their exceptional Food Processing Business Management course (2021-2023). The Valuable teachings and skilled instructors not only elevated my corporate prospects but also profoundly enriched my personal life. Through my time at IIPM Bengaluru, I had the opportunity to form lasting bonds with people from diverse regions and states, fostering friendship that transcend time and geographical boundaries. The skills, knowledge, and communication platforms I acquired during my tenure have been instrumental in driving my professional growth, enabling me to navigate the complexities of the industry with confidence

Pursuing my post Graduate Diploma in food processing & Business Management at IIPM has been one of the most rewarding experience of my academic and professional journey. The program offered a perfect balance of technical expertise in food processing and strong foundations in business management, which together prepared me to thrive in the ever-evolving FMCG and food industry. what truly stood out was the emphasis on experiential learning through live projects, case studies, industry visits, and internships that gave me realtime insights into business challenges and problem - solving approaches. The distinguished faculty, with their industry knowledge and mentorship, played a vital role in shaping not only my professional skills but also my confidence and leadership abilities. the exposure I received during the program has been instrumental in building a strong career in modern Trade and FMCG. I am deeply grateful to the institution for providing me with the right platform, guidance, and opportunities that continue to support my career aspirations.

Saathvika KA

FPBM 2021-2023
Regional Key Account
Executive Mondelez
Internaional



Akarsh Gowda

FPBM 2022-2024

Business Analyst, Nandus Foods

Completing my PGDM in Food processing and Business Management at IIPM Bengaluru has been a truly transformative journey that shaped both my professional and personal growth. the institute provided me with strong academic knowledge, practical exposure, and invaluable mentorship that helped me develop critical thinking, problem-solving, and analytical abilites. The case-based learning, industry interactions, and hands-on projects prepared me to take on the role of a business analyst, where I apply the knowledge and perspective gained at IIPM to address real-world business challenges. The strong foundation laid at IIPM continues to guide me in my career, and I remain deeply grateful for the institute's role in nurturing the skills and confidence that have been instrumental in shaping my professional journey.

ADMISSION POLICY

In order to meet the emerging requirements of managerial personnel in the entire food chain, IIPMB invites applications for PGDM - FPBM from graduates in food and allied sciences viz. and other related disciplines from a recognized university or institution.

ELIGIBILITY CRITERIA

1. The candidate must hold a valid Bachelor's Degree in Food and Allied Sciences with at least 60% marks or equivalent CGPA [55% in case of candidates who belong to scheduled caste (SC) scheduled tribe (ST) and persons with disabilities (PWD) category] from any University or Institution recognized by ICAR and UGC. a recognized University or Institution. NRIs, PIOs and foreign students are eligible to apply.

Allied Sciences shall include: Food Processing & Technology, Food Engineering & Technology, Food Technology, Food Engineering, Agricultural Engineering, Community Science, Hotel Management, Microbiology, Fisheries, Dairy and any other streams of Food and Allied sectors.

2. NRIs, PIOs and foreign students are eligible to apply with equivalent certificate issued by the competent authority.
 - a) Candidates who are appearing for final semester exam are also eligible to apply.
 - b) Selected candidates will have to submit the degree certificate and aggregate marks/CGPA/OGPA as per last date specified by AICTE for the year 2026.
3. The candidates must have a valid score in any one among the National Level Eligibility Tests (NLET) viz., CAT/CMAT/MAT.
4. Reservation of seats will be applicable for EWS, OBC (Non-creamy Layer), SC, ST, and PWD categories as per Govt. of India rules.
5. Candidates must ensure that, they meet the required eligibility. Provisional admission does not confirm eligibility; the final decision rests with IIPMB

SELECTION PROCEDURE

ACADEMIC PERFORMANCE

1

DIVERSITY

2

ELIGIBILITY TEST

3

WRITING ABILITY

4

GROUP DISCUSSION

5

PERSONAL INTERVIEW

6

Selection
For
FPBM

6. Each candidate will be assigned a score based on their performance in various components as detailed in the following table

Sl. No.	Criteria	Weightage
1.	SSC (10 th)	5%
2.	HSC (12 th)	5%
3.	Under Graduate Degree (UG)*	20%
4.	Diversity**	5%
5.	NLET+ IIPMB Professional Aptitude Test (IPAT)	20%
6.	Group Discussion (GD)	20%
7.	Personal Interview (PI)	25%
	Total	100%

Note :

*For computing the UG score and ensuring uniformity, the average marks up to the pre-final year (average of 6 semesters for 10+2+4 and average of 4 semesters for 10+2+3) shall be used for preparing the merit list.

**Being a national institute IIPM believes in pan-India diversity and inclusiveness to enhance the knowledge dissemination and learning process.

7. IIPM's Professional Aptitude Test (IPAT) is compulsory and will be conducted in offline mode. The examination will consist of a total of 50 questions related to subject matter (i.e., Agriculture and Allied Sciences), each carrying 1 mark, with a duration of 60 minutes. There will be no negative marking.
8. A cumulative score will be prepared based on students' performance (i.e., SSC, HSC, UG, Diversity, NLET+IPAT, GD and PI).
9. The final merit list will be prepared based on the overall performance taking into consideration all categories of applicant (i.e., GEN, EWS, OBC (non-creamy layer), SC, ST, and PWD).

Please Note :

- a. NLET and IPAT scores will each carry 50% weightage.
- b. A candidate's performance in extracurricular activities and any additional qualifications, accomplishments, and work experience, may also be considered during the interview process.

FOREIGN STUDENTS:

Foreign students, who are well versed in English language, are also admitted to the program under the open and sponsored category. They have to submit valid GMAT or any equivalent scores to be considered eligible for admission. Further, TOEFL/ IELTS scores should be submitted as indicators of their competency in the English language.

SPONSORED CANDIDATES :

In the admission process, sponsored candidates are given due weightage for their experience. Candidates can take admission under the following five categories of sponsorship:

- (i) Sponsored by the Plantation Companies and Agri Business Corporates
- (ii) Plantation owners
- (ii) Sponsorship by Central and State Governments.
- (iii) Sponsorship by International agencies and SAARC countries.
- (iv) In addition to above, candidates can also be sponsored by NRIs and PIOs.

SCHOLARSHIPS

- ☐ Ministry of Social Justice and Empowerment
- ☐ Ministry of Tribal Affairs
- ☐ Ministry of Minority Affairs
- ☐ Department of Empowerment of Persons with Disabilities
- ☐ State Government Scholarships for OBC Students.



DETAILED FEE STRUCTURE

Sl. No.	Particulars	1st Year Fee in ₹ (to be paid before 30.6.2026)		2nd Year Fee in ₹ (to be paid before 30.6.2027)	
I**	Tuition Fee : ₹ 6,34,170/- (2 Years)				
1	A. ₹ 1,56,200/- First Instalment (1st Year) B. ₹ 1,56,200/- Second Instalment (1st Year)	3,12,400.00	3,12,400.00	3,21,770.00	3,21,770.00
2*	Hostel Fee/HK-Maintenance, Electricity & Water Charges (In & Off-Campus)	Hostel A & B	Hostel C	Hostel A & B	Hostel C
A	Block A & B ₹ 4,600/- pm per room with common toilets	55,200.00	-	55,200.00	-
B	Block C ₹ 5500/- pm per room with attached toilet (only for ladies)		66,000.00		66,000.00
3**	Mess & Cafeteria maintenance/ Service Charges for (Ten Months)	70,150.00	70,150.00	70,150.00	70,150.00
4	Computer Lab/Internet (excluding consumables)	20,000.00	20,000.00	20,000.00	20,000.00
5	Library fee for 2 years	10,000.00	10,000.00	--	--
6	CTS / Career Development Services Fee	5,000.00	5,000.00	5,000.00	5,000.00
7	Student Welfare (Sports, Co-Curricular activities, Insurance, Handbook/ID Card)	7,100.00	7,100.00	7,100.00	7,100.00
8	Alumni Fees	4,000.00	4,000.00	--	--
9	Field/Industry Study Expenses	25,000.00	25,000.00	--	--
10	Refundable Caution Deposit (Subject to adjustments if any)	20,000.00	20,000.00	--	--
11	Convocation Fee	--	--	4,000.00	4,000.00
	Sub Total - I	5,28,850.00	5,39,650.00	4,83,220.00	4,94,020.00
Fee for NRI / PIO total Package (all inclusive) in \$		\$ 6640		\$ 6130	
II	OPTIONAL	1st Year		2nd Year	
1	Study Abroad on PGDM for International Visit with Valid Passport	50,000.00	50,000.00	--	--
2	Laptop	50,000.00	50,000.00	--	--
3	Books and reading material expenses @ ₹ 4,000/- per Trimester	12,000.00	12,000.00	12,000.00	12,000.00
	Grand Total I & II	6,40,850.00	6,51,650.00	4,95,220.00	5,06,020.00

*Allotment based on availability & on first come first serve basis. **Mess & Hostel Fees to be paid in full at the time of admission.**

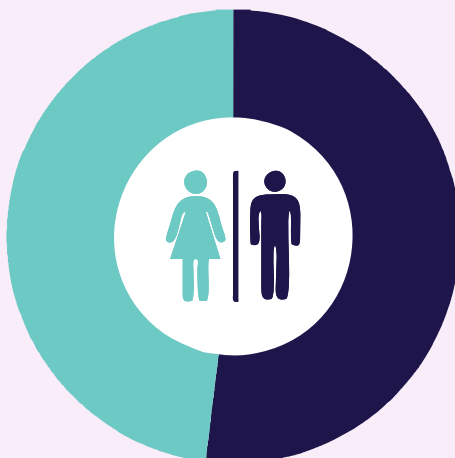
** Subject to change in CPI & taxes.

Loan Facilities

As PGDM-FPBM program is approved by AICTE, education loan can be easily availed from any nationalized bank

STUDENT DIVERSITY PGDM-FPBM: 2025-27 BATCH

Female 52%



Male 48%



HOW TO APPLY

Kindly visit our website www.iipmb.edu.in for submitting your online application form. The application fee is ₹ 1250/- (₹ 625/- for SC/ST/PWD candidates, with relevant certificates).

For submission of Online Application form for PGDM-FPBM 2026-28 and Payment
Scan QR Code below



FOR MORE INFORMATION

Dr. Sudha. S
Principal Coordinator

Mrs. Seema Bai
Jr. Admission Officer

Mrs. Rahamathunnisa
Programme Unit

Tel : 91-80-23212767, 91-80-23211716 (EPABX)
Email : fpbm_admissions@iipmb.edu.in / admissions@iipmb.edu.in

EVENTS





IIPM 
(An Autonomous Organization of MC&I-Gol)


AICTE-MoE-Gol Approved


NBA Accredited

AIU Equivalence for FPBM

Permanent Accreditation
 HLACTION-Texas(USA)


Educational Membership
 EFMD-Brussels

MEMBER

IIPM 

भारतीय बागान प्रबन्ध संस्थान बेंगलुरु

ಭಾರತೀಯ ತೋಟಗಾರಿಕಾ ವ್ಯವಸ್ಥಾಪಕ ಸಂಸ್ಥೆ ಬೆಂಗಳೂರು

INDIAN INSTITUTE OF PLANTATION MANAGEMENT BENGALURU

(An Autonomous Organization of the Ministry of Commerce & Industry, Govt. of India)

Jnana Bharathi Campus, P. O. Malathalli, Bengaluru - 560 056

Ph : +91-80-23212767, 91-80-23211716 (EPABX)

E-mail : fpbm_admissions@iipmb.edu.in / admissions@iipmb.edu.in

Website : www.iipmb.edu.in

