



IIPM

भारतीय बागान प्रबंधन संस्थान, बेंगलुरु

INDIAN INSTITUTE OF PLANTATION MANAGEMENT, BENGALURU

(An autonomus Organization of the Ministry of Commerce & Industry, GoI)

FELLOW PROGRAMME IN MANAGEMENT (FPM)

Approved by AICTE –MoE-GOI
Batch 2026 - 2029



RESEARCH.
INNOVATION.
IMPACT.

*Nurturing Excellence in
Agribusiness & Plantation
Management Since 1993*



ADMISSION BROCHURE



World-Class
Research
Environment



Expert Faculty
& Academic
Excellence



Industry
Relevant
Insights



Global
Outlook,
Local Impact



ABOUT THE PROGRAMME

Fellow Program in Management aims to develop accomplished and ethical researchers in the field of agribusiness, plantation, food and allied areas, who seek to discover and diffuse new knowledge in order to meaningfully contribute to the academic community in particular and to the larger business community and society, in general. The incorporation of diverse methodologies, philosophies and perspectives enables cultivation of critical thinking skills among the FPM scholars that results in relevant research outputs in their respective domains.



VISION

To be a leading destination for agribusiness and plantation management research program in the world, through policy and industry-oriented research.



MISSION

- To train the next generation of agribusiness and plantation management researchers.
- To develop globally competent and socially responsible researcher for agribusiness and plantation sector.
- To impart quality research with rigor and relevance to agribusiness and plantation.
- To generate new knowledge by engaging in cutting-edge research and to promote academic growth by offering state-of-the-art doctoral programme.



PROGRAM EDUCATIONAL OBJECTIVES

- Scholars of the program shall acquire knowledge in the area of agribusiness management in general and specific related domains in particular.
- Scholars of the program shall acquire analytical and methodological skills required to conduct research.
- Scholars shall disseminate research outcomes effectively through publications and presentations.



PROGRAM OUTCOMES

- Apply knowledge in agribusiness management and related specialized areas of research.
- Demonstrate problem solving skills with acquired knowledge of research.
- Apply analytical skills in order to solve research problems
- Use methodological skills to solve research problems.
- Collect existing literature in the area of study and articulate research gaps.
- Able to compose research output in the form of original and high-quality management research writings.
- Disseminate research output through publications and presentations.



RESEARCH AREAS

Faculty members at IIPM have diverse research interests in key areas of management, including agribusiness, economics, entrepreneurship, finance, marketing, production and operations, human resources, organizational strategy and decision sciences. Some of the areas of faculty research include new venture formation and growth; social entrepreneurship and value creation; organizational learning and adaptation; consumer behaviour; human resources and competitiveness; strategic investments and corporate growth; branding and new product development; strategic marketing; supply chain management; and commodity price risk management. The highlight of the FPM Programme is to enable each scholar to draw on the diverse expertise and interests of faculty members and develop a research theme that aligns with his or her academic interests and research aspirations.

Specializations Offered

FPM offers specializations in the following areas related to Agri-Business & Plantation Management domains specified earlier. Scholars can specialize in one of the following areas pertaining to commodities and associated agriculture domains with broader aspects of :



Agri-Entrepreneurship & Agribusiness



Business Analytics, Decision Sciences & Operations Management



Economics & Policy



Finance & Accounting



Food Technology & Management



Human Resources & Organisational Behaviour



International Business, Trade & Agri-Exports



Marketing & Branding



Plantation Management & Technology



Strategic Management & General Management

COURSE STRUCTURE

The course structure will be available in FPM rules and regulation document.

The course structure should be same for both part time and full time scholars. They should attend the course work in regular mode.

Course structure is subject to revision by the Institute's Board of Studies from time to time.



ADMISSIONS



CATEGORIES OF ADMISSION

- Full time
- Part time



ELIGIBILITY

The eligibility conditions and assessment of part time and full time FPM students remain the same. For being considered eligible to apply for the program the candidate should have at least one of the following degrees from any of the Universities incorporated by an Act of the Central or State Legislature in India or other educational institutions established by an Act of Parliament or declared to be deemed as an Institute under Section-3 of UGC Act, 1956; or, recognized by the Ministry of HRD, Government of India:

a

Master's Degree or equivalent in any discipline with FIRST CLASS or equivalent Grade points.

b

A Bachelor's Degree plus any professional qualifications such as CA, ICWA, CS and CFA with a minimum of 60% aggregate marks.

c

Those appearing for their final examination in the respective discipline can also apply. Such students if selected shall be provisionally admitted, provided they complete all requirements in obtaining their Master's Degree before 30th September of the year of admission. The admission of these candidates shall remain provisional until they produce the mark sheet proving that they satisfy the eligibility criteria. The deadline for submitting the final year mark sheet is 31st December.

d

Additional Criteria for selection of part-time students: The candidate should have completed minimum **THREE** years of full-time relevant work experience as an academic / industry or a government official / corporate executive

e

Candidates will have to bring a **"NO OBJECTION CERTIFICATE"** from their employer stating that the candidate will be given sufficient time to do their research and that the workplace will establish facilities that will aid the candidate in his/her doctoral research.



ADMISSION PROCEDURE

The application shall be made in the prescribed form available at the Institute website. Self attested copies of all the necessary Certificates and testimonials are to be attached with the applications. The candidate must submit tentative research proposal of about 1000 words on the area of research interest along with his/her application.



SELECTION CRITERIA

Selection of applicants for the Fellow Program shall be on the basis of the following criteria:

- i. Admission Test Score
- ii. Academic qualification and work experience
- iii. Tentative research proposal and its presentation before the Selection Committee
- iv. Personal interview

The decision of the Institute Selection Committee regarding admission shall be final. Communication shall be sent only to the selected candidates. The Institution shall not entertain any queries or correspondence in respect of those not selected.



ADMISSION TEST

The candidate should have cleared any of the following tests

- a. Common Admission test CAT of the GMAT / GRE / UGC-CSIR-JRF/ NET / ICAR-NET with Valid score
- b. Alternatively, the candidates could appear in the test conducted by IIPM Research Aptitude Test (IRAT) for the program.

PROGRAM FEE AND OTHER CHARGES

a. FEE STRUCTURE

FULL TIME							
Cost Heads	1 st Year	2 nd Year	3 rd Year	4 th Year	5 th Year	Total	Subsequent Years (s)
Admission/Registrations	10,000	Nil	Nil	Nil	Nil	10,000	Nil
Tution Fees	50,000	50,000	50,000	50,000	50,000	2,50,000	50,000
Learning Resources (Books, e-resources, software, etc)	10,500	Nil	Nil	Nil	Nil	10,500	Nil
Alumni Fees	7,500	Nil	Nil	Nil	Nil	7,500	Nil
Security Deposit (refundable)	10,000	Nil	Nil	Nil	Nil	10,000	Nil
Total	88,000	50,000	50,000	50,000	50,000	2,88,000	
PART TIME							
Cost Heads	1 st Year	2 nd Year	3 rd Year	4 th Year	5 th Year	Total	Subsequent Years (s)
Admission/Registrations	10,000	Nil	Nil	Nil	Nil	10,000	Nil
Tution Fees	75,000	75,000	75,000	75,000	75,000	75,000	50,000
Learning Resources (Books, e-resources, software, etc)	10,500	Nil	Nil	Nil	Nil	10,500	Nil
Alumni Fees	7,500	Nil	Nil	Nil	Nil	7,500	Nil
Security Deposit (refundable)	10,000	Nil	Nil	Nil	Nil	10,000	Nil
Total	1,13,000	75,000	75,000	75,000	75,000	3,13,000	

- Foreign nationals : Payment of fees equivalent in US dollars.

b. OTHER CHARGES:

Please note:

- The security deposit shall be refunded only after completion of the program.
- The security amount will be forfeited if a candidate withdraw/ fails to complete the program.



DURATION OF THE PROGRAMME

A Candidate shall submit his/ her Thesis only after a minimum period of three years from the date of registration. However, the maximum period allowed for completion of the program shall be six years.



PROGRAMME STRUCTURE

Stage	Stage of Research	Timeline
Stage 1	Course Work & Allocation of Doctoral Supervisor	One year (Semester I & II)
Stage 2	Confirmation of FPM Candidature	After successful completion of coursework, the synopsis of the thesis is to be presented in front of a panel. Once the suggestions received at the presentation are duly incorporated, the synopsis shall be confirmed and communicated.
Stage 3	Thesis Writing	Once the synopsis is confirmed, the Doctoral research and thesis writing shall commence.
Stage 4 Stage 5	Submission of Thesis Evaluation and Viva-Voce	Before the end of SIX years, from the date of Registration Once the comments from all the external examiners are received, the Viva-Voce shall be conducted.



Last date for submission of Online Application and Research Proposal

15th October 2026



Entrance Examination & Personal Interview in IIPMB campus

26th October 2026



Declaration of Final Results

27th October 2026



Commencement of the FPM Programme

2nd November 2026

ABOUT IIPM

IIPM Bengaluru is an autonomous organization of the Ministry of Commerce & Industry, Government of India, established in 1993, to facilitate management education, training and research & consultancy for plantations and associated agri-business sector.

It is co-promoted by the Commodity Boards of India viz., Coffee Board, Tea Board, Rubber Board, Coconut Development Board, Spices Board and the Plantation Associations, viz., United Planters' Association of Southern India (UPASI), Indian Tea Association (ITA) and Agri-Plantation Associations & Industries. IIPM has undertaken research and consultancy projects for the Government and various other national/international agencies including UNDP, World Bank, ADB, UN-FAO, UNCTAD, USFDA, ICAR, and ICSSR.



HOW TO APPLY

Application Fee: The application fee (non-refundable)

For candidate with valid scores of GMAT/CAT/UGC NET/JRF is	₹ 1,000/-
For candidates without valid scores, for IRAT shall be	₹ 2,000/-



The Prospects and Application form can be downloaded from Institute's website and filled-in application along with Demand Draft in favour of "**Indian Institute of Plantation Management, Bengaluru**", payable at Bengaluru and other enclosures may be sent to the following address.



ADDRESS FOR CORRESPONDENCE

- Dr. Dinesh Jain, FPM Coordinator
- Email: fpmoffice@iipmb.edu.in; dineshjain@iipmb.edu.in



FPM ADMISSION UNIT INDIAN INSTITUTE OF PLANTATION MANAGEMENT, BENGALURU

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